

History by Model  
Passenger Car Sales 1990-2022 (All UK Markets)

| LEXUS            |             |                  |  |       |       |       |       |       |       |       |       |       |       |         |
|------------------|-------------|------------------|--|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|---------|
| MODELS           | 1990 - 2021 | April 2022 (YTD) |  |       |       |       |       |       |       |       |       |       |       | TOTAL   |
|                  |             |                  |  |       |       |       |       |       |       |       |       |       |       |         |
| LEXUS CT         | 33966       |                  |  |       |       |       |       |       |       |       |       |       |       | 33966   |
| LEXUS IS         | 88837       |                  |  |       |       |       |       |       |       |       |       |       |       | 88837   |
| LEXUS ES         | 3558        | 434              |  |       |       |       |       |       |       |       |       |       |       | 3992    |
| LEXUS RC Range   | 2573        | 2                |  |       |       |       |       |       |       |       |       |       |       | 2575    |
| LEXUS UX         | 11995       | 1,268            |  |       |       |       |       |       |       |       |       |       |       | 13263   |
| LEXUS Uxe        | 1081        | 165              |  |       |       |       |       |       |       |       |       |       |       | 1246    |
| LEXUS NX         | 31553       | 529              |  |       |       |       |       |       |       |       |       |       |       | 32082   |
| LEXUS NX PLUG-IN | 0           | 516              |  |       |       |       |       |       |       |       |       |       |       | 516     |
| LEXUS RX         | 55087       | 587              |  |       |       |       |       |       |       |       |       |       |       | 55674   |
| LEXUS RXL        | 1738        | 134              |  |       |       |       |       |       |       |       |       |       |       | 1872    |
| LEXUS LC         | 504         | 17               |  |       |       |       |       |       |       |       |       |       |       | 521     |
| LEXUS LS         | 12710       | 3                |  |       |       |       |       |       |       |       |       |       |       | 12713   |
| LEXUS GS         | 21901       |                  |  |       |       |       |       |       |       |       |       |       |       | 21901   |
| SC430            | 2303        |                  |  |       |       |       |       |       |       |       |       |       |       | 2303    |
| LEXUS            | 253929      | 3,655            |  | 0     | 0     | 0     | 0     | 0     | 0     | 0     | 0     | 0     | 0     | 257,584 |
| Mkt Share        |             | 2.00%            |  | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% |         |
|                  |             |                  |  |       |       |       |       |       |       |       |       |       |       |         |

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| LEXUS MODELS   | 1990 -2000 | 2001  | 2002  | 2003  | 2004  | 2005  | 2006  | 2007  | 2008  | 2009  | 2010  | 2011  | 2012  | 2013  | 2014  | 2015  | 2016  | 2017  | 2018  | 2019  | 2020  | 2021   | TOTAL   |       |
|----------------|------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--------|---------|-------|
| LEXUS CT       |            |       |       |       |       |       |       |       |       |       |       | 4225  | 4711  | 4182  | 4,234 | 3,861 | 3,188 | 3,177 | 2,846 | 1,960 | 1,297 | 285    | 33966   |       |
| LEXUS IS       | 12497      | 7409  | 6049  | 5332  | 4463  | 3523  | 8308  | 8778  | 5691  | 3756  | 2984  | 1869  | 1047  | 1984  | 3,868 | 3,596 | 2,416 | 1,800 | 1,592 | 1226  | 588   | 61     | 88837   |       |
| LEXUS ES       |            |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       | 2     | 1017  | 1,099 | 1,440  | 3558    |       |
| LEXUS RC Range |            |       |       |       |       |       |       |       |       |       |       |       |       |       | 7     | 210   | 720   | 474   | 425   | 439   | 268   | 30     | 2573    |       |
| LEXUS UX       |            |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       | 3569  | 4,075  | 4,351   | 11995 |
| LEXUS UX 300e  |            |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       | 1      | 1,080   | 1081  |
| LEXUS NX       |            |       |       |       |       |       |       |       |       |       |       |       |       |       | 950   | 3711  | 4,128 | 4,280 | 4,835 | 4771  | 4,300 | 4,578  | 31553   |       |
| LEXUS RX       | 411        | 1854  | 1691  | 2910  | 4608  | 4538  | 4287  | 4217  | 3200  | 2847  | 2930  | 2054  | 1951  | 2087  | 1817  | 1438  | 2,776 | 2,357 | 1,765 | 2072  | 1,680 | 1,597  | 55087   |       |
| LEXUS RXL      |            |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       | 440   | 555   | 362   | 381    | 1738    |       |
| LEXUS LC       |            |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       | 162   | 149   | 82    | 47     | 64      | 504   |
| LEXUS LS       | 8510       | 685   | 463   | 367   | 452   | 393   | 265   | 584   | 377   | 195   | 64    | 41    | 20    | 76    | 45    | 28    | 13    | 10    | 76    | 26    | 10    | 10     | 12710   |       |
| LEXUS GS       | 9129       | 1057  | 769   | 542   | 234   | 1820  | 1605  | 1335  | 819   | 433   | 207   | 80    | 683   | 694   | 653   | 436   | 689   | 431   | 279   | 6     |       | 0      | 21901   |       |
| SC430          |            | 330   | 480   | 376   | 290   | 274   | 226   | 198   | 60    | 69    |       |       |       |       |       |       |       |       |       |       |       |        | 2303    |       |
| LEXUS          | 30547      | 11335 | 9452  | 9527  | 10047 | 10548 | 14691 | 15112 | 10147 | 7300  | 6185  | 8269  | 8412  | 9023  | 11574 | 13280 | 13930 | 12691 | 12409 | 15723 | 13727 | 13,877 | 267,806 |       |
| Mkt Share      |            | 0.46% | 0.37% | 0.37% | 0.39% | 0.43% | 0.63% | 0.63% | 0.48% | 0.40% | 0.30% | 0.40% | 0.41% | 0.40% | 0.50% | 0.50% | 0.50% | 0.50% | 0.50% | 0.50% | 0.70% | 0.80%  | 2.50%   |       |

History by Model  
Lexus Passenger Car Sales 1990-1999

| LEXUS MODELS    | 1990  | 1991  | 1992  | 1993  | 1994  | 1995  | 1996  | 1997  | 1998  | 1999  | Total |
|-----------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| LEXUS IS SERIES |       |       |       |       |       |       |       |       |       | 5245  | 5245  |
| LEXUS GS SERIES |       |       |       | 277   | 1214  | 914   | 1069  | 1237  | 2294  | 1279  | 8284  |
| LEXUS LS SERIES | 583   | 671   | 695   | 1078  | 782   | 1160  | 943   | 817   | 975   | 380   | 8084  |
| LEXUS RX SERIES |       |       |       |       |       |       |       |       |       |       |       |
| SC430           |       |       |       |       |       |       |       |       |       |       |       |
| LEXUS           | 583   | 671   | 695   | 1355  | 1996  | 2074  | 2012  | 2054  | 3269  | 6904  | 21613 |
| Mkt Share       | 0.03% | 0.04% | 0.04% | 0.08% | 0.10% | 0.11% | 0.10% | 0.09% | 0.15% | 0.31% |       |