
PRICE LIST

October 2018



 LEXUS

PRICE LIST

2018 CT



MODEL

	Transmission	Basic price £	VAT £	List price £ [#]	On the road £ [*]
CT 200h SE	E-CVT	18,853.33	3,770.67	23,350.00	23,520.00
CT 200h SE 'Plus Pack' ¹	E-CVT	20,086.67	4,017.33	24,830.00	25,020.00
CT 200h Luxury	E-CVT	20,920.00	4,184.00	25,830.00	26,020.00
CT 200h Luxury 16" wheels	E-CVT	20,936.67	4,187.33	25,850.00	26,020.00
CT 200h F SPORT	E-CVT	21,753.33	4,350.67	26,830.00	27,020.00
CT 200h Premier	E-CVT	24,670.00	4,934.00	30,330.00	30,520.00
CT 200h Premier 16" wheels	E-CVT	24,686.67	4,937.33	30,350.00	30,520.00

[#]Vehicles with a list price including any additional options over £40,000 pay an additional £310 supplement for the first five years after the end of the first licence. List Price includes Basic Price, VAT, Delivery, Number Plates, Paint and Factory Options ^{*} On the road price includes: Delivery at £700, Number Plates at £26 and First Registration Fee at £55.

PERFORMANCE AND OWNERSHIP

Fuel consumption mpg / l/100km	Urban	Extra Urban	Combined	VED Band 18/19	VED Cost 18/19 Yr 1 £	VED Ongoing £	BIK rate 18/19	CO ₂ g/km emissions
CT 200h SE Plus Pack - Premier	60.1 (4.7)	68.9 (4.1)	64.2 (4.4)	F	135	130	21%	101
CT 200h SE & optional 16" wheels	62.8 (4.5)	72.4 (3.9)	67.3 (4.2)	E	115	130	20%	97

Vehicles with a list price including any additional options over £40,000 pay an additional £310 supplement for the first five years after the end of the first licence. All CT variants are now type-approved using the World Harmonised Light Vehicle Test Procedure (WLTP). From 1 September 2018 WLTP will fully replace the New European Drive Cycle (NEDC), which is the current test procedure from which fuel consumption and CO₂ figures are currently derived. Due to more realistic test conditions, the fuel consumption and CO₂ emissions measured under WLTP are in many cases higher compared to those measured under NEDC. More information can be found by visiting www.WLTPfacts.eu

PERSONAL CONTRACT PURCHASE

	Representative example [*]	
	200h Luxury	200h F SPORT
Monthly Payment	£259	£269
Customer Deposit	£5,580	£5,645
Total Deposit	£7,580	£7,645
Term	42	42
Manufacturer On the Road Price (including metallic paint)	£26,630	£27,630
Cash Price including customer saving	£26,630	£27,630
Hybrid Deposit Allowance	£2,000	£2,000
Deposit % (including FDA)	28.5%	27.7%
Representative APR	3.9% [*]	3.9%
Amount of Credit	£19,050	£19,985
Guaranteed Future Value / Optional Final Payment	£10,417.50	£11,047.50
Total Amount Payable	£28,617	£29,722
Fixed Rate of Interest (per annum)	2.98%	2.99%
Excess miles (over 8,000 miles pa)	9p	9p

OPTIONAL FEATURES

	Basic price £	VAT £	List price £	CT 200h SE	CT 200h Luxury	CT 200h F SPORT	CT 200h Premier
F SPORT 'Premier' Pack ²	3,541.67	708.33	4,250.00	-	-	o	-
Plus Pack ¹	1,250.00	250.00	1,500.00	o	-	-	-
LED	554.17	110.83	1,501.00				
Lexus Navigation	829.17	165.83	995.00	o	●	●	-
Lexus Premium Navigation (Upgrade from Lexus Navigation)	625.00	125.00	750.00	-	o	o	●
Leather	829.17	165.83	995.00	-	o	-	●
F SPORT Leather	1,375.00	275.00	1,650.00	-	-	o	-
Sunroof	625.00	125.00	750.00	-	o	o	o
Convenience Pack ³	495.83	99.17	595.00	-	-	o	●
16" Wheels	0.00	0.00	0.00	-	o	-	o
Sport Pack	791.67	158.33	950.00	-	o	o	o
Protection Pack	291.67	58.33	350.00	o	o	o	o
Black/Sonic Titanium Roof	216.67	43.33	260.00	-	o	o	o
Metallic Paint	508.33	101.67	610.00	o	o	o	o
Black/Sonic Titanium Roof & Metallic Paint	725.00	145.00	870.00	-	o	o	o

¹Comprising of: Rear parking Sensors, 17" Wheels, Lexus Safety System + and Lexus Navigation. This will cause a £20 VED increase due to the CO₂ of the 17" wheel being 94g/km. ²Comprising of: Electric Leather Seats, 10.3" Premium Navigation, Mark Levinson sound system, LED Headlights & Convenience Pack, Naguri-style aluminium inlays ³Comprising of: Front parking sensors & smart entry ^{*}Only available with F SPORT with Convenience Pack ^{**}Only available with F SPORT 'Premier Pack' [^]Only available with Leather & Premium Navigation

KEY ○ Optional - Not Applicable ● Standard

TERMS & CONDITIONS ^{*}3.9% APR Representative and £2,000 Hybrid Deposit Allowance only available on new retail orders of CT between 1st October 2018 and 20th December 2018 and registered and financed through Lexus Financial Services by 31st March 2019 on a 42 month Lexus Connect (PCP) plan with 0%-35% deposit.

Lexus Financial Services is a trading name of Toyota Financial Services (UK) PLC; registered office: Great Burgh, Burgh Heath, Epsom, Surrey, KT18 5UZ. Authorised and regulated by the Financial Conduct Authority. Indemnities may be required. Finance subject to status to over 18s. Other finance offers are available but cannot be used in conjunction with this offer. Offer may be varied or withdrawn at any time. 8,000 miles per annum, excess miles over contracted charged at 9p per mile. Lexus Centres are independent of Lexus Financial Services. Participating Lexus Centres. Affordable finance through Lexus Connect (PCP). Terms and conditions apply.

PRICE LIST

2019 CT



MODEL

	Transmission	Basic price £	VAT £	List price £ [#]	On the road £ [*]
CT 200h	E-CVT	20,195.00	4,039.00	24,960.00	25,150.00
CT 200h CT Premium Pack 16" wheels	E-CVT	21,045.00	4,209.00	25,980.00	26,150.00
CT 200h F SPORT	E-CVT	21,861.67	4,372.33	26,960.00	27,150.00
CT 200h Takumi	E-CVT	25,278.33	5,055.67	31,060.00	31,250.00
CT 200h Takumi 16" wheels	E-CVT	25,295.00	5,059.00	31,080.00	31,250.00

[#]Vehicles with a list price including any additional options over £40,000 pay an additional £310 supplement for the first five years after the end of the first license. List Price includes Basic Price, VAT, Delivery, Number Plates, Paint and Factory Options ^{*} On the road price includes: Delivery at £700, Number Plates at £26 and First Registration Fee at £55.

OPTIONAL FEATURES

	Basic price £	VAT £	List price £	CT 200h CT	CT 200h F SPORT	CT 200h Takumi
Takumi Pack	4,041.67	808.33	4,850.00	-	o	-
Sport Pack	416.67	83.33	500.00	o ⁶	-	-
Premium Pack	833.33	166.67	1,000.00	o	-	-
Tech Pack (LED headlamps, 10.3" Premium Navigation)	625.00	125.00	750.00	o ⁵	o ⁴	●
Leather	829.17	165.83	995.00	o ¹	-	●
F SPORT Leather Pack	833.33	166.67	1,000.00	-	o ³	-
Sunroof	625.00	125.00	750.00	o ²	o ⁷	●
Convenience Pack	416.67	83.33	500.00	-	o	●
Accessory Protection Pack	291.67	58.33	350.00	o	o	o
Black/Sonic Titanium Roof	216.67	43.33	260.00	-	o	o
Metallic Paint (Sonic White, Sonic Titanium, Azure Blue)	683.33	136.67	820.00	o	o	o
Metallic Paint (Others)	475.00	95.00	570.00	o	o	o
Black/Sonic Titanium Roof (on top of Metallic)	216.67	43.33	260.00	o	o	o

¹ Available only with Premium Pack ² Available only with Premium Pack and Leather Option ³ Available only with Tech Pack ⁴ Requires Conv. Pack ⁵ Requires Premium Pack ⁶ Not available with Premium Pack or Tech Pack ⁷ Only with and included in Takumi Pack

KEY ○ Optional - Not Applicable ● Standard

MODEL

	Transmission	Basic price £	VAT £	List price £	On the road £*
IS 300h Executive Edition	E-CVT	26,653.33	5,330.67	32,710	32,900
IS 300h Sport	E-CVT	27,570.00	5,514.00	33,810	34,000
IS 300h Advance	E-CVT	28,320.00	5,664.00	34,710	34,900
IS 300h F SPORT	E-CVT	30,070.00	6,014.00	36,810	37,000
IS 300h Premier	E-CVT	33,095.00	6,619.00	40,440	40,630

* On the road price includes: Delivery at £700, Number Plates at £26 and First Registration Fee at £55.

PERFORMANCE AND OWNERSHIP

Fuel consumption mpg / l/100km	Urban	Extra Urban	Combined	VED Band 18/19	VED Cost 18/19 Yr 1 £	VED Ongoing £	BIK rate 18/19	CO ₂ g/km emissions
IS 300h Executive Edition & Advance	56.5/5.0	65.7/4.3	61.4/4.6	F	135	130	21%	104
IS 300h Sport, F SPORT and Premier (18" wheel)	55.4/5.1	62.8/4.5	58.9/4.8	F	135	130	22%	109

Vehicles with a list price including any additional options over £40,000 pay an additional £310 supplement for the first five years after the end of the first licence.

All IS variants are now type-approved using the World Harmonised Light Vehicle Test Procedure (WLTP). From 1 September 2018 WLTP will fully replace the New European Drive Cycle (NEDC), which is the current test procedure from which fuel consumption and CO₂ figures are currently derived. Due to more realistic test conditions, the fuel consumption and CO₂ emissions measured under WLTP are in many cases higher compared to those measured under NEDC. More information can be found by visiting www.WLTPfacts.eu

PERSONAL CONTRACT PURCHASE

	Representative example ^a	
	300h F SPORT	300h Executive Edition
Monthly Payment	£329	£299
Customer Deposit	£9,110	£7,423
Total Deposit	£11,110	£9,423
Term	42	42
Manufacturer On the Road Price (including metallic paint)	£37,625	£33,525
Cash Price including customer saving	£37,625	£33,525
Hybrid Deposit Allowance	£2,000	£2,000
Deposit % (including FDA)	29.5%	28.1%
Representative APR	19% ^b	19% ^b
Amount of Credit	£26,515	£24,103
Guaranteed Future Value / Optional Final Payment	£14,377.50	£13,072.50
Total Amount Payable	£38,977	£34,754
Fixed Rate of Interest (per annum)	1.46%	1.46%
Excess miles (over 8,000 miles pa)	12p	12p

PERSONAL CONTRACT HIRE

IS 300h F SPORT

£329
per month[†]

Initial rental £9,110[†]

OPTIONAL FEATURES

	Basic price £	VAT £	List price £	IS 300h Executive Edition	IS 300h Sport	IS 300h Advance	IS 300h F SPORT	IS 300h Premier
Premier Pack [*]	4,500.00	900.00	5,400.00	-	-	-	o	-
Plus Pack ^{**}	1,833.33	366.67	2,200.00	-	-	-	o	-
Lexus Premium Navigation	833.33	166.67	1,000.00	-	-	o	-	●
Sunroof	833.33	166.67	1,000.00	-	-	-	o ¹	o
Accessory Protection Pack ^{***}	375.00	75.00	450.00	o	o	o	o	o
Metallic Paint [•]	520.83	104.17	625.00	o	o	o	o	o

^{*}Consisting of: F SPORT leather seats, Power Steering Column, Auto folding mirrors, Lexus Premium Navigation, Mark Levinson, BSM with RCTA, AVS, Naguri-style aluminium inlays. ^{**}Consisting of: F SPORT leather seats, Power Steering Column, Auto folding mirrors & Lexus Premium Navigation. ^{***}Comprising of: Horizontal Cargo Net, Rubber Mats, Black plastic bumper protection plate, Front & rear mud flaps, Boot Liner. ¹Available only in combination with Premier Pack.

KEY o Optional - Not Applicable ● Standard

TERMS & CONDITIONS

¹19% APR Representative and £2,000 Hybrid Deposit Allowance only available on new retail orders of IS between 1st October 2018 and 20th December 2018 and registered and financed through Lexus Financial Services by 31st March 2019 on a 42 month Lexus Connect (PCP) plan with 0%-35% deposit.

Lexus Financial Services is a trading name of Toyota Financial Services (UK) PLC; registered office Great Burgh, Burgh Heath, Epsom, Surrey, KT18 5UZ. Authorised and regulated by the Financial Conduct Authority. Indemnities may be required. Finance subject to status to over 18s. Other finance offers are available but cannot be used in conjunction with this offer. Offer may be varied or withdrawn at any time. 8,000 miles per annum, excess miles over contracted charged at 12p per mile. Lexus Centres are independent of Lexus Financial Services. Participating Lexus Centres. Affordable finance through Lexus Connect (PCP). Terms and conditions apply.

¹Available on new leases of IS F SPORT. Ordered and proposed for finance between 1st October 2018 and 20th December 2018, registered and financed by 31st March 2019 through Lexus Financial Services on Lexus Personal Contract Hire. Advertised rental based on a 42 month customer maintained contract, 8,000 miles per annum. Initial rental of £9,110 applies. All rentals are inclusive of VAT. Excess mileage charges apply. You will not own the vehicle. Other finance offers available but cannot be used in conjunction with this offer. Offer may be varied or withdrawn at any time. Participating Lexus Centres. Lexus Centres are independent of Lexus Financial Services. Indemnities may be required. Finance subject to status to over 18s. Lexus Financial Services is a trading name of Toyota Financial Services (UK) PLC. Registered Office: Great Burgh, Burgh Heath, Epsom, KT18 5UZ. Authorised and regulated by the Financial Conduct Authority. Terms and conditions apply.

MODEL

	Transmission	Basic price £	VAT £	List price £	On the road £*
ES	E-CVT	28,545.00	5,709.00	34,980.00	35,150.00
ES with Premium Pack	E-CVT	31,445.00	6,289.00	38,460.00	38,650.00
F SPORT	E-CVT	31,028.33	6,205.67	37,960.00	38,150.00
Takumi	E-CVT	37,278.33	7,455.67	45,460.00	45,650.00

* On the road price includes: Delivery at £700, Number Plates at £26 and First Registration Fee at £55.

PERFORMANCE AND OWNERSHIP

Fuel consumption mpg / l/100km	Urban	Extra Urban	Combined	VED Band 18/19	VED Cost 18/19 Yr 1 £	VED Ongoing £	BIK rate 18/19	CO ₂ g/km emissions
ES	57.6/4.9	65.7/4.3	64.2/4.4	E	115	130	21%	100
ES with Premium Pack	56.5/5.0	64.2/4.4	62.8/4.5	F	135	130	21%	103
F SPORT	55.4/5.1	61.4/4.6	61.4/4.6	F	135	130	22%	106
Takumi	56.5/5.0	64.2/4.4	62.8/4.5	F	135	130	21%	103

Vehicles with a list price including any additional options over £40,000 pay an additional £310 supplement for the first five years after the end of the first licence.

All ES variants are now type-approved using the World Harmonised Light Vehicle Test Procedure (WLTP). From 1 September 2018 WLTP will fully replace the New European Drive Cycle (NEDC), which is the current test procedure from which fuel consumption and CO₂ figures are currently derived. Due to more realistic test conditions, the fuel consumption and CO₂ emissions measured under WLTP are in many cases higher compared to those measured under NEDC. More information can be found by visiting www.WLTPfacts.eu

OPTIONAL FEATURES

	Basic price £	VAT (20%) £	List price £	ES	F SPORT	Takumi
Tech & Safety Pack	583.33	116.67	700.00	-	o	-
Takumi Pack	3,333.33	666.67	4,000.00	-	o	-
Premium Pack	2,916.67	583.33	3,500.00	o	-	-
Metallic Paint (Sonic White, Sonic Titanium, Azure Blue)	766.67	153.33	920.00	o	o	o
Metallic Paint (Others)	558.33	111.67	670.00	o	o	o

KEY o Optional - Not Applicable ● Standard

PRICE LIST



MODEL

	Transmission	Basic price £	VAT £	List price £	On the road £*
NX 300h SE (FWD)	2WD E-CVT	28,303.33	5,660.67	34,960.00	34,940.00
NX 300h SE	4WD E-CVT	29,136.67	5,827.33	35,690.00	35,940.00
NX 300h SPORT	4WD E-CVT	29,603.33	5,920.67	36,250.00	36,500.00
NX 300h Luxury	4WD E-CVT	30,803.33	6,160.67	37,690.00	37,940.00
NX 300h F SPORT	4WD E-CVT	32,515.83	6,503.17	39,745.00	39,995.00
NX 300h Premier	4WD E-CVT	36,220.00	7,244.00	44,190.00	44,440.00

* On the road price includes: Delivery at £700, Number Plates at £26 and First Registration Fee at £55.

PERFORMANCE AND OWNERSHIP

Fuel consumption mpg / l/100km	Urban	Extra Urban	Combined	VED Band 18/19	VED Cost 18/19 Yr 1 £	VED Ongoing £	BIK rate 18/19	CO ₂ g/km emissions
NX 300h SE (FWD)	48.7/5.8	49.6/5.7	48.7/5.8	H	155	130	27%	133
NX 300h SE - Premier	46.3/6.1	49.6/5.7	47.9/5.9	H	155	130	28%	135

Vehicles with a list price including any additional options over \$40,000 pay an additional £310 supplement for the first five years after the end of the first licence. All NX variants are now type-approved using the World Harmonised Light Vehicle Test Procedure (WLTP). From 1 September 2018 WLTP will fully replace the New European Drive Cycle (NEDC), which is the current test procedure from which fuel consumption and CO₂ figures are currently derived. Due to more realistic test conditions, the fuel consumption and CO₂ emissions measured under WLTP are in many cases higher compared to those measured under NEDC. More information can be found by visiting www.WLTPfacts.eu

PERSONAL CONTRACT PURCHASE

	Representative example ^a	
	NX 300h Sport	NX 300h F SPORT
Monthly Payment	£339	£369
Customer Deposit	£7,788	£8,917
Total Deposit	£9,788	£10,917
Term	42	42
Manufacturer On the Road Price (including metallic paint)	£37,145	£40,640
Cash Price including customer saving	£37,145	£40,640
Hybrid Deposit Allowance	£2,000	£2,000
Deposit % (including FDA)	26.4%	26.9%
Representative APR	5.9% ^a	5.9% ^a
Amount of Credit	£27,357	£29,724
Guaranteed Future Value / Optional Final Payment	£18,045	£19,575
Total Amount Payable	£41,732	£45,621
Fixed Rate of Interest (per annum)	4.79%	4.79%
Excess miles (over 8,000 miles pa)	12p	12p

OPTIONAL FEATURES

	Basic price £	VAT £	List price £	NX 300h SE	NX 300h SPORT	NX 300h Luxury	NX 300h F SPORT	NX 300h Premier
Premier Pack ¹	3,333.33	666.67	4,000.00	-	-	-	o	-
Sunroof	833.33	166.67	1,000.00	-	-	-	o	o
Panoramic Roof	833.33	166.67	1,000.00	-	-	o	o	o
Convenience Pack ²	412.50	82.50	495.00	-	-	o	●	●
Style Pack	1,162.50	232.50	1,395.00	o	o	o	-	o
18" Alloy wheels, black machine faced	829.16	165.83	995.00	o	o	o	o	o
Detachable Tow Hitch - 7 or 13-Pin Electrics	541.67	108.33	650.00	o	o	o	o	o
Protection Pack	333.33	66.67	400.00	o	o	o	o	o
Metallic/Mica Paint	537.50	107.50	645.00	o	o	o	o	o

^aOnly in conjunction with Premier Pack. ¹Consisting of: Heated steering wheel, Drivers seat memory, Mark Levinson, 360° camera, Head Up Display, Adaptive Variable Suspension, Blind Spot Monitor with Rear Cross Traffic Alert.. ²Includes Power Tailgate and Wireless Smartphone Charger.

KEY ○ Optional - Not Applicable ● Standard

TERMS & CONDITIONS ^a5.9% APR Representative and £2,000 Hybrid Deposit Allowance only available on new retail orders of NX between 1st October 2018 and 20th December 2018 and registered and financed through Lexus Financial Services by 31st March 2019 on a 42 month Lexus Connect (PCP) plan with 0%-35% deposit. Lexus Financial Services is a trading name of Toyota Financial Services (UK) PLC; registered office Great Burgh, Burgh Heath, Epsom, Surrey, KT18 5UZ. Authorised and regulated by the Financial Conduct Authority. Indemnities may be required. Finance subject to status to over 18s. Other finance offers are available but cannot be used in conjunction with this offer. Offer may be varied or withdrawn at any time. 8,000 miles per annum, excess miles over contracted charged at 12p per mile. Lexus Centres are independent of Lexus Financial Services. Participating Lexus Centres. Affordable finance through Lexus Connect (PCP). Terms and conditions apply.

PRICE LIST



MODEL

	Transmission	Basic price £	VAT £	List price £	On the road £*
RX 450h SE	4WD E-CVT	39,761.67	7,952.33	48,440.00	48,690.00
RX 450h Luxury	4WD E-CVT	42,261.67	8,452.33	51,440.00	51,690.00
RX 450h SPORT	4WD E-CVT	42,261.67	8,452.33	51,440.00	51,690.00
RX 450h F SPORT	4WD E-CVT	44,345.00	8,869.00	53,940.00	54,190.00
RX 450h Premier	4WD E-CVT	48,928.33	9,785.67	59,440.00	59,690.00

* On the road price includes: Delivery at £700, Number Plates at £26 and First Registration Fee at £55.

PERFORMANCE AND OWNERSHIP

Fuel consumption mpg / l/100km	Urban	Extra Urban	Combined	VED Band 18/19	VED Cost 18/19 Yr 1 £	VED Ongoing £	BIK rate 18/19	CO ₂ g/km emissions
RX 450h SE	49.6/5.7	47.9/5.9	48.7/5.8	H	195	130	27%	132
RX 450h Luxury, Premier and F SPORT	47.1/6.0	48.7/5.8	47.9/5.9	H	195	130	27%	134

Vehicles with a list price including any additional options over £40,000 pay an additional £310 supplement for the first five years after the end of the first licence.

All RX variants are now type-approved using the World Harmonised Light Vehicle Test Procedure (WLTP). From 1 September 2018 WLTP will fully replace the New European Drive Cycle (NEDC), which is the current test procedure from which fuel consumption and CO₂ figures are currently derived. Due to more realistic test conditions, the fuel consumption and CO₂ emissions measured under WLTP are in many cases higher compared to those measured under NEDC. More information can be found by visiting www.WLTPfacts.eu

PERSONAL CONTRACT PURCHASE

	Representative example [^]	
	450h Luxury	450h F SPORT
Monthly Payment	£499	£549
Customer Deposit	£10,550	£9,735
Total Deposit	£12,550	£11,735
Term	42	42
Manufacturer On the Road Price (including metallic paint)	£52,335	£54,835
Cash Price including customer saving	£52,335	£54,835
Hybrid Deposit Allowance	£2,000	£2,000
Deposit % (including FDA)	24.0%	21.4%
Representative APR	2.9% [^]	2.9% [^]
Amount of Credit	£36,786	£43,100
Guaranteed Future Value / Optional Final Payment	£22,455	£23,962.50
Total Amount Payable	£55,464	£58,207
Fixed Rate of Interest (per annum)	2.25%	2.24%
Excess miles (over 8,000 miles pa)	17p	17p

OPTIONAL FEATURES

	Basic price £	VAT £	List price £	RX 450h SE	RX 450h Luxury	RX 450h SPORT	RX 450h F SPORT	RX 450h Premier
Premier Pack**	3,750.00	750.00	4,500.00	-	-	-	o	-
Panoramic Roof (Opening)*	1,079.17	215.83	1,295.00	-	o	o	o	●
Mark Levinson Audio	833.33	166.67	1,000.00	-	-	-	o	●
Colour Head Up Display (HUD)	829.17	165.83	995.00	-	-	-	o	●
SUV Pack	916.67	183.33	1,100.00	o	o	o	-	-
Style Pack	583.33	116.67	700.00	-	-	-	o	-
Entertainment System (Starting from)	808.33	161.67	970.00	-	-	-	-	-
Detachable Tow Hitch - with either 7 or 13-pin wiring	541.67	108.33	650.00	-	o	o	o	o
Protection Pack	375.00	75.00	450.00	o	o	o	o	o
Metallic/Mica Paint	537.50	107.50	645.00	o	o	o	o	o

*RX 450h Premier & F SPORT Premier Pack: complementary choice of sunroof or panoramic roof. **Consisting of: Heated steering wheel, Card key, 360° camera, ML, HUD, BSM, RCTB.

KEY ○ Optional - Not Applicable ● Standard

TERMS & CONDITIONS *2.9% APR Representative and £2,000 Hybrid Deposit Allowance only available on new retail orders of RX between 1st October 2018 and 20th December 2018 and registered and financed through Lexus Financial Services by 31st March 2019 on a 42 month Lexus Connect (PCP) plan with 0%-35% deposit. Lexus Financial Services is a trading name of Toyota Financial Services (UK) PLC; registered office Great Burgh, Burgh Heath, Epsom, Surrey, KT18 5UZ. Authorised and regulated by the Financial Conduct Authority. Indemnities may be required. Finance subject to status to over 18s. Other finance offers are available but cannot be used in conjunction with this offer. Offer may be varied or withdrawn at any time. 8,000 miles per annum, excess miles over contracted charged at 17p per mile. Lexus Centres are independent of Lexus Financial Services. Participating Lexus Centres. Affordable finance through Lexus Connect (PCP). Terms and conditions apply.

PRICE LIST



MODEL

	Transmission	Basic price £	VAT £	List price £ [#]	On the road £ [*]
RX 450h L SE	4WD E-CVT	41,682.50	8,336.50	50,745	50,995
RX 450h L Luxury	4WD E-CVT	44,265.83	8,853.17	53,845	54,095
RX 450h L Premier	4WD E-CVT	50,849.17	10,169.83	61,745	61,995

[#] Vehicles with a list price including any additional options over £40,000 pay an additional £310 supplement for the first five years after the end of the first license. List Price includes Basic Price, VAT, Delivery, Number Plates, Paint and Factory Options ^{*} On the road price includes: Delivery at £700, Number Plates at £26 and First Registration Fee at £55.

PERFORMANCE AND OWNERSHIP

Fuel consumption mpg / l/100km	Urban	Extra Urban	Combined	VED Band 18/19	VED Cost 18/19 Yr 1 £	VED Ongoing £	BIK rate 18/19	CO ₂ g/km emissions
RX 450h L SE	47.1/6.0	47.9/5.9	47.9/5.9	H	195	130	28%	136
RX 450h L Luxury & Premier	45.6/6.3	47.1/6.0	47.1/6.0	H	195	130	28%	138

Vehicles with a list price including any additional options over 40,000 pay an additional 310 supplement for the first five years after the end of the first license. All RX L variants are now type-approved using the World Harmonised Light Vehicle Test Procedure (WLTP). From 1 September 2018 WLTP will fully replace the New European Drive Cycle (NEDC), which is the current test procedure from which fuel consumption and CO₂ figures are currently derived. Due to more realistic test conditions, the fuel consumption and CO₂ emissions measured under WLTP are in many cases higher compared to those measured under NEDC. More information can be found by visiting www.WLTPfacts.eu

PERSONAL CONTRACT PURCHASE

Representative example[^]

	450h L Luxury
Monthly Payment	£519
Customer Deposit	£10,571
Total Deposit	£12,571
Term	42
Manufacturer On the Road Price (including metallic paint)	£54,740
Cash Price including customer saving	£54,740
Hybrid Deposit Allowance	£2,000
Deposit % (including HDA)	23.0%
Representative APR	2.9%
Amount of Credit	£42,169
Guaranteed Future Value / Optional Final Payment	£24,226.50
Total Amount Payable	£58,077
Fixed Rate of Interest (per annum)	2.26%
Excess miles (over 8,000 miles pa)	17p

OPTIONAL FEATURES

	Basic price £	VAT £	List price £	RX 450h L SE	RX 450h L Luxury	RX 450h L Premier
Sunroof	829.17	165.83	995.00	-	o	●
Style Pack	750.00	150.00	900.00	o	o	o
Entertainment System (Starting from)	808.33	161.67	970.00	o	o	o
Protection Pack	333.33	66.67	400.00	o	o	o
Metallic/Mica paint [♦]	537.50	107.50	645.00	o	o	o

KEY ○ Optional - Not Applicable ● Standard

TERMS & CONDITIONS [^]2.9% APR Representative and £2,000 Hybrid Deposit Allowance only available on new retail orders of RX L between 1st October 2018 and 20th December 2018 and registered and financed through Lexus Financial Services by 31st March 2019 on a 42 month Lexus Connect (PCP) plan with 0%-35% deposit. Lexus Financial Services is a trading name of Toyota Financial Services (UK) PLC; registered office Great Burgh, Burgh Heath, Epsom, Surrey, KT18 5UZ. Authorised and regulated by the Financial Conduct Authority. Indemnities may be required. Finance subject to status to over 18s. Other finance offers are available but cannot be used in conjunction with this offer. Offer may be varied or withdrawn at any time. 8,000 miles per annum, excess miles over contracted charged at 17p per mile. Lexus Centres are independent of Lexus Financial Services. Participating Lexus Centres. Affordable finance through Lexus Connect (PCP). Terms and conditions apply.

PRICE LIST



MODEL

	Transmission	Basic price £	VAT £	List price £	On the road £*
RC 300h Luxury (with LSS+)	E-CVT	31,840.83	6,368.17	38,935.00	39,145.00
RC 300h F SPORT (with LSS+)	E-CVT	33,924.17	6,784.83	41,435.00	41,645.00
RC 300h F SPORT Black Edition (with LSS+)	E-CVT	36,857.50	7,371.50	44,955.00	45,165.00
RC 300h Premier (with LSS+)	E-CVT	35,840.83	7,168.17	43,735.00	43,945.00

* On the road price includes: Delivery at £700, Number Plates at £26 and First Registration Fee at £55.

PERFORMANCE AND OWNERSHIP

Fuel consumption mpg / l/100km	Urban	Extra Urban	Combined	VED Band 18/19	VED Cost 18/19 Yr 1 £	VED Ongoing £	BIK rate 18/19	CO ₂ g/km emissions
RC 300h Luxury	54.3/5.2	57.6/4.9	56.5/5.0	G	155	130	23%	114
RC 300h F SPORT and Premier	52.3/5.4	55.4/5.1	53.3/5.3	G	155	130	24%	120

Vehicles with a list price including any additional options over £40,000 pay an additional £310 supplement for the first five years after the end of the first licence.

All RC variants are now type-approved using the World Harmonised Light Vehicle Test Procedure (WLTP). From 1 September 2018 WLTP will fully replace the New European Drive Cycle (NEDC), which is the current test procedure from which fuel consumption and CO₂ figures are currently derived. Due to more realistic test conditions, the fuel consumption and CO₂ emissions measured under WLTP are in many cases higher compared to those measured under NEDC. More information can be found by visiting www.WLTPfacts.eu

PERSONAL CONTRACT PURCHASE

Representative example*

	300h F SPORT
Monthly Payment	£369
Customer Deposit	£12,646
Total Deposit	£14,646
Term	42
Manufacturer On the Road Price (including metallic paint)	£42,270
Cash Price including customer saving	£42,270
Hybrid Deposit Allowance	£2,000
Deposit % (including FDA)	34.6%
Representative APR	5.9%*
Amount of Credit	£27,625
Guaranteed Future Value / Optional Final Payment	£17,010
Total Amount Payable	£46,785
Fixed Rate of Interest (per annum)	4.67%
Excess miles (over 8,000 miles pa)	12p

OPTIONAL FEATURES

	Basic price £	VAT £	List price £	RC Luxury	RC 300h F SPORT	RC 300h Premier
Premier Pack ¹	1,583.33	316.67	1,900.00	-	o	●
Sunroof	833.33	166.67	1,000.00	-	-	o
Protection Pack ²	375.00	75.00	450.00	o	o	o
Metallic Paint	520.83	104.17	625.00	o	o	o

¹Comprising of: 17 Speaker Mark Levinson sound upgrade Blind Spot Monitor & Rear Cross Traffic Alert (BSM & RCTA) & Sunroof. ²Comprising of: Horizontal Cargo Net, Rubber Mats, Black plastic bumper protection plate, Front & rear mud flaps, Boot Liner.

KEY ○ Optional - Not Applicable ● Standard

TERMS & CONDITIONS

¹5.9% APR Representative and £2,000 Hybrid Deposit Allowance only available on new retail orders of RC between 1st October 2018 and 20th December 2018 and registered and financed through Lexus Financial Services by 31st March 2019 on a 42 month Lexus Connect (PCP) plan with 0%-35% deposit. Lexus Financial Services is a trading name of Toyota Financial Services (UK) PLC; registered office Great Burgh, Burgh Heath, Epsom, Surrey, KT18 5UZ. Authorised and regulated by the Financial Conduct Authority. Indemnities may be required. Finance subject to status to over 18s. Other finance offers are available but cannot be used in conjunction with this offer. Offer may be varied or withdrawn at any time. 8,000 miles per annum, excess miles over contracted charged at 12p per mile. Lexus Centres are independent of Lexus Financial Services. Participating Lexus Centres. Affordable finance through Lexus Connect (PCP). Terms and conditions apply.

MODEL

	Transmission	Basic price £	VAT £	List price £ [#]	On the road £ [*]
RC F (with LSS+)	Auto	47,365.83	9,473.17	57,565.00	59,690.00
RC F Plus Pack (with LSS+)	Auto	49,865.83	9,973.17	60,565.00	62,690.00
RC F Carbon (with LSS+)	Auto	55,699.17	11,139.83	67,565.00	69,690.00
RC F 10th Anniversary (with LSS+)	Auto	55,953.33	11,190.67	67,870.00	69,995.00

[#]Vehicles with a list price including any additional options over £40,000 pay an additional £310 supplement for the first five years after the end of the first licence. List Price includes Basic Price, VAT, Delivery, Number Plates, Paint and Factory Options. ^{*}OTR includes Metallic Paint as standard

PERFORMANCE AND OWNERSHIP

Fuel consumption mpg / l/100km	Urban	Extra Urban	Combined	VED Band 18/19	VED Cost 18/19 Yr 1 £	VED Ongoing £	BIK rate 18/19	CO ₂ g/km emissions
RC F	171/16.5	34.0/8.3	25.0/11.3	M	2,070	140	37%	258

All RC F variants are now type-approved using the World Harmonised Light Vehicle Test Procedure (WLTP). From 1 September 2018 WLTP will fully replace the New European Drive Cycle (NEDC), which is the current test procedure from which fuel consumption and CO₂ figures are currently derived. Due to more realistic test conditions, the fuel consumption and CO₂ emissions measured under WLTP are in many cases higher compared to those measured under NEDC. More information can be found by visiting www.WLTPfacts.eu

OPTIONAL FEATURES

	Basic price £	VAT (20%) £	List price £	RC F	RC F Plus Pack [†]	RC F Carbon	RC F 10th Anniversary
TV Diff	2,916.67	583.33	3,500.00	-	o	●	●
Sunroof	833.33	166.67	1,000.00	-	o	-	-
Leather Pack	1,250.00	250.00	1,500.00	-	-	o	●

KEY ○ Optional - Not Applicable ● Standard

TERMS & CONDITIONS *3.9% APR Representative and £2,000 Hybrid Deposit Allowance only available on new retail orders of RC F between 1st October 2018 and 20th December 2018 and registered and financed through Lexus Financial Services by 31st March 2019 on a 42 month Lexus Connect (PCP) plan with 0%-35% deposit. Lexus Financial Services is a trading name of Toyota Financial Services (UK) PLC; registered office Great Burgh, Burgh Heath, Epsom, Surrey, KT18 5UJ. Authorised and regulated by the Financial Conduct Authority. Indemnities may be required. Finance subject to status to over 18s. Other finance offers are available but cannot be used in conjunction with this offer. Offer may be varied or withdrawn at any time. 8,000 miles per annum, excess miles over contracted charged at 21p per mile. Lexus Centres are independent of Lexus Financial Services. Participating Lexus Centres. Affordable finance through Lexus Connect (PCP). Terms and conditions apply.

MODEL

	Transmission	Basic price £	VAT £	List price £	On the road £*
LC 500	Auto	61,453.33	12,290.67	74,470.00	76,595.00
LC 500 Sport Pack	Auto	65,349.17	13,069.83	79,145.00	81,270.00
LC 500 Sport Plus Pack	Auto	69,515.83	13,903.17	84,145.00	86,270.00
LC 500 Limited Edition	Auto	71,599.17	14,319.83	86,645.00	88,770.00
LC 500h	E-CVT	63,015.83	12,603.17	76,345.00	76,595.00
LC 500h Sport Pack	E-CVT	66,911.67	13,382.33	81,020.00	81,270.00
LC 500h Sport Plus Pack	E-CVT	71,078.33	14,215.67	86,020.00	86,270.00
LC 500h Limited Edition	E-CVT	73,161.67	14,632.33	88,520.00	88,770.00

* On the road price includes: Delivery at £700, Number Plates at £26 and First Registration Fee at £55.

PERFORMANCE AND OWNERSHIP

Fuel consumption mpg / l/100km	Urban	Extra Urban	Combined	VED Band 18/19	VED Cost 18/19 Yr 1 £	VED Ongoing £	BIK rate 18/19	CO ₂ g/km emissions
LC 500	161/17.6	34.9/8.1	24.4/11.6	M	2,070	140	37%	265
LC 500h	39.2/7.2	47.9/5.9	42.8/6.6	H	195	130	30%	150

Vehicles with a list price including any additional options over £40,000 pay an additional £310 supplement for the first five years after the end of the first licence.

All LC variants are now type-approved using the World Harmonised Light Vehicle Test Procedure (WLTP). From 1 September 2018 WLTP will fully replace the New European Drive Cycle (NEDC), which is the current test procedure from which fuel consumption and CO₂ figures are currently derived. Due to more realistic test conditions, the fuel consumption and CO₂ emissions measured under WLTP are in many cases higher compared to those measured under NEDC. More information can be found by visiting www.WLTPfacts.eu

PERSONAL CONTRACT PURCHASE

	Representative example [^]	
	500h SPORT	500 SPORT
Monthly Payment	£799	£799
Customer Deposit	£21,417	£21,436
Total Deposit	£21,417	£21,436
Term	42	42
Manufacturer On the Road Price (including metallic paint)	£81,270	£81,270
Cash Price including customer saving	£81,270	£81,270
Hybrid Deposit Allowance	£0	£0
Deposit % (including FDA)	26.4%	26.4%
Representative APR	5.9% [^]	5.9% [^]
Amount of Credit	£59,853	£59,835
Guaranteed Future Value / Optional Final Payment	£36,877.50	£36,855
Total Amount Payable	£91,054	£91,050
Fixed Rate of Interest (per annum)	4.67%	4.67%
Excess miles (over 8,000 miles pa)	21p	21p

OPTIONAL FEATURES

	Basic price £	VAT £	List price £	LC	LC Limited Edition
21" Forged Alloys	1,750.00	350.00	2,100.00	o ¹	●
Semi-Aniline Leather	625.00	125.00	750.00	o ²	●
Full Colour Head-up Display including Lexus Card Key	1,041.67	208.33	1,250.00	o	●
Mark Levinson Premium Sound system	833.33	166.67	1,000.00	o	●
Metallic Paint (Sonic Silver, Sonic Titanium, Sonic Red, Naples Yellow)	416.67	83.33	500.00	o	●

¹Optional on LC, Standard with Sport Pack and Sport Plus Pack. ²Not available on Sport Pack and Sport Plus Pack.

KEY ○ Optional - Not Applicable ● Standard

TERMS & CONDITIONS

[^]5.9% APR Representative only available on new retail orders of LC between 1st October 2018 and 20th December 2018 and registered and financed through Lexus Financial Services by 31st March 2019 on a 42 month Lexus Connect (PCP) plan with 0%-35% deposit.
Lexus Financial Services is a trading name of Toyota Financial Services (UK) PLC; registered office Great Burgh, Burgh Heath, Epsom, Surrey, KT18 5UZ. Authorised and regulated by the Financial Conduct Authority. Indemnities may be required. Finance subject to status to over 18s. Other finance offers are available but cannot be used in conjunction with this offer. Offer may be varied or withdrawn at any time. 8,000 miles per annum, excess miles over contracted charged at 21p per mile. Lexus Centres are independent of Lexus Financial Services. Participating Lexus Centres. Affordable finance through Lexus Connect (PCP). Terms and conditions apply.

MODEL

	Transmission	Basic price £	VAT £	List price £	On the road £*
LS 500h	2WD E-CVT	59,682.50	11,936.50	72,345.00	72,595.00
LS 500h Luxury	2WD E-CVT	65,849.17	13,169.83	79,745.00	79,995.00
LS 500h Luxury AWD	4WD E-CVT	67,757.50	13,551.50	82,035.00	82,595.00
LS 500h F SPORT	2WD E-CVT	65,849.17	13,169.83	79,745.00	79,995.00
LS 500h Premier	4WD E-CVT	80,590.83	16,118.17	97,435.00	97,995.00
LS 500h Premier (Pleat)	4WD E-CVT	86,924.17	17,384.83	105,035.00	105,595.00

* On the road price includes: Delivery at £700, Number Plates at £26 and First Registration Fee at £55.

PERFORMANCE AND OWNERSHIP

Fuel consumption mpg / l/100km	Urban	Extra Urban	Combined	VED Band 18/19	VED Cost 18/19 Yr 1 £	VED Ongoing £	BIK rate 18/19	CO ₂ g/km emissions
LS 500h RWD	35.8/7.9	46.3/6.1	43.5/6.5	H	195	130	30%	147
LS 500h AWD	34.0/8.3	42.2/6.7	39.8/7.1	I	505	130	33%	161

Vehicles with a list price including any additional options over £40,000 pay an additional £310 supplement for the first five years after the end of the first licence. All LS variants are now type-approved using the World Harmonised Light Vehicle Test Procedure (WLTP). From 1 September 2018 WLTP will fully replace the New European Drive Cycle (NEDC), which is the current test procedure from which fuel consumption and CO₂ figures are currently derived. Due to more realistic test conditions, the fuel consumption and CO₂ emissions measured under WLTP are in many cases higher compared to those measured under NEDC. More information can be found by visiting www.WLTPfacts.eu

PERSONAL CONTRACT PURCHASE

	Representative example*	
	500h Luxury	500h Premier
Monthly Payment	£999	£999
Customer Deposit	£21,701	£27,117
Total Deposit	£21,701	£27,117
Term	42	42
Manufacturer On the Road Price (including metallic paint)	£80,670	£98,670
Cash Price including customer saving	£80,670	£98,670
Hybrid Deposit Allowance	£0	£0
Deposit % (including FDA)	26.9%	27.5%
Representative APR	5.9% [^]	5.9% [^]
Amount of Credit	£59,835	£71,554
Guaranteed Future Value / Optional Final Payment	£35,797.50	£42,097.50
Total Amount Payable	£90,258	£110,173
Fixed Rate of Interest (per annum)	4.65%	4.59%
Excess miles (over 8,000 miles pa)	21p	21p

OPTIONAL FEATURES

	Basic price £	VAT £	List price £	LS 500h	Luxury	F SPORT	Premier
L - Aniline pack ¹	1162.50	232.50	1395.00	-	-	-	o
Kirikio & pleat ²	6333.33	1266.67	7600.00	-	-	-	o
Metallic Paint	562.50	112.50	675.00	o	o	o	o

¹ High quality leather in the choice of 2 colours

² Kirikio hand cut glass insert with hand pleated fabric door card

KEY ○ Optional - Not Applicable ● Standard

TERMS & CONDITIONS [^]5.9% APR Representative only available on new retail orders of LS between 1st October 2018 and 20th December 2018 and registered and financed through Lexus Financial Services by 31st March 2019 on a 42 month Lexus Connect (PCP) plan with 0%-35% deposit. Lexus Financial Services is a trading name of Toyota Financial Services (UK) PLC; registered office Great Burgh, Burgh Heath, Epsom, Surrey, KT18 5UZ. Authorised and regulated by the Financial Conduct Authority. Indemnities may be required. Finance subject to status to over 18s. Other finance offers are available but cannot be used in conjunction with this offer. Offer may be varied or withdrawn at any time. 8,000 miles per annum, excess miles over contracted charged at 21p per mile. Lexus Centres are independent of Lexus Financial Services. Participating Lexus Centres. Affordable finance through Lexus Connect (PCP). Terms and conditions apply.

TERMS & CONDITIONS

Vehicles in the Lexus range come with high specifications as standard. As a result, the 'on the road' price* includes not only all those items generally offered as extras, but also many advanced features exclusive to Lexus.

Details of the extensive technical specifications and interior appointments of each model are described fully in the main brochures. Whichever model you choose, you can look forward to a standard of After Sales service that's second to none, provided by a network of Lexus Centres individually selected for their exemplary record in customer care.

Some Lexus vehicles (including certain specifications and colour/trim combinations) are built to order and could take approximately 2 to 3 months from time of purchase to delivery. For detailed information on lead times, please consult your local Lexus Centre.

WARRANTIES

THREE-YEAR COMPREHENSIVE WARRANTY

Any defect that is attributable to a manufacturing or an assembly defect under normal use is covered by your warranty. This provision applies for a period of three years or 60,000 miles, whichever comes first, with no mileage limit for the first year. In the event of a breakdown immobilising your Lexus, the cost of recovering it to the nearest Lexus Centre is also covered if that breakdown is the result of a warrantable defect.

FIVE-YEAR HYBRID COMPONENT WARRANTY

For hybrid models, certain components within the hybrid drivetrain system have a five-year or 60,000 miles warranty, whichever comes first. For more information please contact your local Lexus Centre.

THREE-YEAR SURFACE RUST AND PAINTWORK WARRANTY

The warranty offers three years of cover for surface rust and paint defects appearing on any of the painted body panels due to a fault in material or workmanship. There is no mileage restriction on this.

12-YEAR CORROSION PERFORMANCE WARRANTY

A 12-year unlimited mileage warranty covers the vehicle against rust perforation through any sheet metal body panel (subject to certain exclusions specified in the warranty booklet) occurring as a result of a manufacturing or assembly defect in the vehicle. The warranty booklet supplied with each new vehicle gives full details. This warranty is also transferable to subsequent owners.

SERVICE PLANS

Service plans are a flexible way of managing the cost of servicing your Lexus. With a service plan you can ensure that your vehicle is maintained to the standards you would expect from Lexus-trained technicians fitting the highest quality Lexus parts**. The Approved Pre-Owned service package can be tailored to your needs. Please contact your local Lexus Centre for a quote.

QUOTED MPG FIGURES

All mpg and CO₂ figures quoted in this brochure are sourced from official EU-regulated tests. These are provided for comparability purposes and may not reflect your actual driving experience. Fuel consumption and CO₂ emissions vary significantly depending on driving style, conditions, vehicle weight and speed. In order to allow consumers to compare and make an informed choice between one vehicle and another, there is a European Commission standard (93/116/EC and 692/2008) to measure fuel consumption. This common standard must be adhered to by all manufacturers selling motor vehicles in the EU, and is the basis for the fuel consumption figures published by each manufacturer. For information on how the test is performed please visit: www.dft.gov.uk/vca/tcb/faqs-fuel-consumption.asp

All Lexus model variants are now type-approved using the World Harmonised Light Vehicle Test Procedure (WLTP). From 1 September 2018 WLTP will fully replace the New European Drive Cycle (NEDC), which is the current test procedure from which fuel consumption and CO₂ figures are currently derived. Due to more realistic test conditions, the fuel consumption and CO₂ emissions measured under WLTP are in many cases higher compared to those measured under NEDC. More information can be found by visiting www.WLTPacts.eu

LEXUS FINANCIAL SERVICES

Lexus Financial Services offers an extensive range of finance products, including Lexus Connect - Contract Purchase, Lexus Connect Personal Contract Purchase and Lexus Connect - Contract Hire. Products that offer a combination of benefits designed to make acquiring a Lexus as easy as driving one. Whether you are a private motorist looking for the most flexible, affordable options or a business wishing to boost cash flow and tax-efficiency, our finance products provide attractive, refined solutions.

Your Lexus Centre will be happy to discuss the full range of financing options available and create a finance quotation that is right for you. When you choose to go ahead your Lexus Centre will arrange your application.

Delivering complete customer satisfaction underpins everything we do at Lexus, so once you commence an agreement with us, you can rest assured that our team of UK-based customer service representatives are only a phone call away if you have any queries.

Finance subject to status to over 18s. Terms and conditions apply. Indemnities may be required.

*On the road' price comprises list price, £700 delivery charge, £26 number plate allowance (all inclusive of VAT) plus 12 months Vehicle Excise Duty (variable, depending on model) and £55 Vehicle First Registration Fee.

**The service plans exclude cambelt/timing chain changes.

