
PRICE LIST



 LEXUS

PRICE LIST



MODEL

	Transmission	Basic price £	VAT £	List price £	On the road £*
CT 200h SE	E-CVT	18,853.33	3,770.67	23,350	23,520
CT 200h SE Plus Pack	E-CVT	20,086.67	4,017.33	24,830	25,020
CT 200h Luxury	E-CVT	20,920.00	4,184.00	25,830	26,020
CT 200h Luxury 16" wheels	E-CVT	20,936.67	4,187.33	25,850	26,020
CT 200h F SPORT	E-CVT	21,753.33	4,350.67	26,830	27,020
CT 200h Premier	E-CVT	24,670.00	4,934.00	30,330	30,520
CT 200h Premier 16" wheels	E-CVT	24,686.67	4,937.33	30,350	30,520

* On the road price includes: Delivery at 700, Number Plates at 26 and First Registration Fee at 55.

PERFORMANCE AND OWNERSHIP

Fuel consumption mpg / l/100km	Urban	Extra Urban	Combined	VED Band 18/19	VED Cost 18/19 Yr 1£	VED Ongoing £	BIK rate 18/19	CO ₂ g/km emissions
CT 200h SE Plus Pack - Premier	60.1 (4.7)	68.9 (4.1)	64.2 (4.4)	F	135	130	21%	101
CT 200h SE & optional 16" wheels	62.8 (4.5)	72.4 (3.9)	67.3 (4.2)	E	115	130	20%	97

Vehicles with a list price including any additional options over £40,000 pay an additional £310 supplement for the first five years after the end of the first licence.

All CT variants are now type-approved using the World Harmonised Light Vehicle Test Procedure (WLTP). From 1 September 2018 WLTP will fully replace the New European Drive Cycle (NEDC), which is the current test procedure from which fuel consumption and CO₂ figures are currently derived. Due to more realistic test conditions, the fuel consumption and CO₂ emissions measured under WLTP are in many cases higher compared to those measured under NEDC. More information can be found by visiting www.WLTPfacts.eu

PERSONAL CONTRACT PURCHASE

	Representative example [^]	
	200h Luxury	200h F SPORT
Monthly Payment	£259	£269
Customer Deposit	£5,580	£5,645
Total Deposit	£7,580	£7,645
Term	42	42
Manufacturer List Price	£26,630	£27,630
Cash Price including customer saving	£26,630	£27,630
Hybrid Deposit Allowance	£1,250	£1,250
Centre Contribution	£750	£750
Deposit % (including FDA)	28.46%	27.67%
Representative APR	3.9% [^]	3.9% [^]
Amount of Credit	£19,051	£19,985
Guaranteed Future Value / Optional Final Payment	£10,417.50	£11,047.50
Total Amount Payable	£28,617	£29,722
Fixed Rate of Interest (per annum)	2.98%	2.99%
Excess miles (over 8,000 miles pa)	9p	9p

[^] Cash Price shown is for an F SPORT grade with Premium Pack and metallic paint.

PERSONAL CONTRACT HIRE

CT F-SPORT

£269⁺
per month

Initial rental £5,954.50

OPTIONAL FEATURES

	Basic price £	VAT £	List price £	CT 200h SE	CT 200h Luxury	CT 200h F SPORT	CT 200h Premier
16" Wheels	0.00	0.00	0.00	-	o	-	o
F SPORT F Sport 'Premier' Pack ²	3,541.67	708.33	4,250	-	-	o	-
F SPORT Leather	1,375.00	275.00	1,650	-	-	o	-
Plus Pack ¹	1,250.00	250.00	1,500	o	-	-	-
Lexus Navigation	829.17	165.83	995	o	●	●	-
Leather	829.17	165.83	995	-	o	-	●
Lexus Premium Navigation (Upgrade from Lexus Navigation)	625.00	125.00	750	-	o ^{***}	o	●
Sunroof	625.00	125.00	750	-	o ^{***}	o ^{**}	o
Convenience Pack ³	495.83	99.17	595	-	-	o	●
Sport Pack	791.67	158.33	950	-	o	o	o
Protection Pack	291.67	58.33	350	o	o	o	o
Fuji Red Body with Black Roof	216.67	43.33	260	-	-	o	-
Metallic Paint ⁴	508.33	101.67	610	o	o	o	o
Metallic Paint with Black/Sonic Titanium Roof	725.00	145.00	870	-	o	o	o

^{*} Only available in conjunction with convenience pack on F SPORT. ¹ Comprising of: Rear Parking Sensors, 17" Wheels, Lexus Safety System + and Lexus Navigation. ² Comprising of: Electric Leather Seats, 10.3" Premium Navigation, Mark Levinson sound system, LED Headlights & Convenience Pack Naguri Inlay. ³ Comprising of: Front parking sensors & smart entry. ^{**} Only available with F SPORT Premier Pack. ^{***} Only available with leather. ⁴ Applies to the following colours: F White (083), Sonic White (085)², Sonic Titanium (1J7), Mercury Grey (1H9), Graphite Black (223), Mesa Red (3R1)², Copper Brown (4X2)², Solar Flare (4W7), Sky Blue (8X9)², Azure Blue (8X1), Deep Blue (8X5). ¹ Exclusive to F SPORT. ² Not available on F SPORT.

KEY ○ Optional - Not Applicable ● Standard

TERMS & CONDITIONS

^{*} 3.9% APR Representative, £1,250 Hybrid Deposit Allowance and £750 Centre Contribution only available on new retail orders of CT between 2nd July 2018 and 30th September 2018 and registered and financed through Lexus Financial Services by 31st December 2018 on a 42 month Lexus Connect (PCP) plan with 0%-35% deposit. Lexus Financial Services is a trading name of Toyota Financial Services (UK) PLC, registered office Great Burgh, Burgh Heath, Epsom, Surrey, KT18 5UJ. Authorised and regulated by the Financial Conduct Authority. Indemnities may be required. Finance subject to status to over 18s. Other finance offers are available but cannot be used in conjunction with this offer. Offer may be varied or withdrawn at any time. 8,000 miles per annum, excess miles over contracted charged at 9p per mile. Lexus Centres are independent of Lexus Financial Services. Participating Lexus Centres. Affordable finance through Lexus Connect (PCP). Terms and conditions apply. ¹ Available on new leases of CT F SPORT. Ordered and proposed for finance between 2nd July 2018 and 30th September 2018, registered and financed by 31st December 2018 through Lexus Financial Services on Lexus Personal Contract Hire. Advertised rental based on a 42 month customer maintained contract, 8,000 miles per annum. Initial rental of £5,645 applies. Excess mileage charges apply. You will not own the vehicle. Other finance offers available but cannot be used in conjunction with this offer. Offer may be varied or withdrawn at any time. Participating Lexus Centres. Lexus Centres are independent of Lexus Financial Services. Indemnities may be required. Finance subject to status to over 18s. Lexus Financial Services is a trading name of Toyota Financial Services (UK) PLC. Registered Office: Great Burgh, Burgh Heath, Epsom, Surrey, KT18 5UJ. Authorised and regulated by the Financial Conduct Authority. Terms and conditions apply.

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MODEL

	Transmission	Basic price £	VAT £	List price £	On the road £*
IS 300h Executive Edition	E-CVT	26,653.33	5,330.67	32,710	32,900
IS 300h Sport	E-CVT	27,570.00	5,514.00	33,810	34,000
IS 300h Advance	E-CVT	28,320.00	5,664.00	34,710	34,900
IS 300h F SPORT	E-CVT	30,070.00	6,014.00	36,810	37,000
IS 300h Premier	E-CVT	33,095.00	6,619.00	40,440	40,630

* On the road price includes: Delivery at £700, Number Plates at £26 and First Registration Fee at £55.

PERFORMANCE AND OWNERSHIP

Fuel consumption mpg / l/100km	Urban	Extra Urban	Combined	VED Band 18/19	VED Cost 18/19 Yr 1 £	VED Ongoing £	BIK rate 18/19	CO ₂ g/km emissions
IS 300h Executive Edition & Advance	62.8/4.5	62.8/4.5	65.7/4.3	F	135	130	21%	104
IS 300h Sport, F SPORT and Premier (18" wheel)	60.1/4.7	58.9/4.8	61.4/4.6	F	135	130	22%	109

Vehicles with a list price including any additional options over £40,000 pay an additional £310 supplement for the first five years after the end of the first licence.

All IS variants are now type-approved using the World Harmonised Light Vehicle Test Procedure (WLTP). From 1 September 2018 WLTP will fully replace the New European Drive Cycle (NEDC), which is the current test procedure from which fuel consumption and CO₂ figures are currently derived. Due to more realistic test conditions, the fuel consumption and CO₂ emissions measured under WLTP are in many cases higher compared to those measured under NEDC. More information can be found by visiting www.WLTPfacts.eu

PERSONAL CONTRACT PURCHASE

	Representative example ^a	
	300h F SPORT	300h Executive Edition
Monthly Payment	£329	£299
Customer Deposit	£9,342	£7,654
Total Deposit	£11,342	£9,654
Term	42	42
Manufacturer List Price	£37,625	£33,525
Cash Price including customer saving	£37,625	£33,525
Hybrid Deposit Allowance	£500	£500
Centre Contribution	£1,500	£1,500
Deposit % (including FDA)	30.14%	28.80%
Representative APR	1.9% ^a	1.9% ^a
Amount of Credit	£26,284	£23,872
Guaranteed Future Value / Optional Final Payment	£14,130	£12,825
Total Amount Payable	£38,961	£34,738
Fixed Rate of Interest (per annum)	1.45%	1.45%
Excess miles (over 8,000 miles pa)	12p	12p

PERSONAL CONTRACT HIRE

IS 300h F SPORT

£329⁺
per month

Initial rental £9,589.25

OPTIONAL FEATURES

	Basic price £	VAT £	List price £	IS 300h Executive Edition	IS 300h Sport	IS 300h Advance	IS 300h F SPORT	IS 300h Premier
Sunroof	833.33	166.67	1,000	-	-	-	o ¹	o
Lexus Premium Navigation	833.33	166.67	1,000	-	-	o	-	●
Protection Pack	375.00	75.00	450	o	o	o	o	o
Premier Pack ²	4,500.00	900.00	5,400	-	-	-	o	-
Plus Pack ³	1,833.33	366.67	2,200	-	-	-	o	-
Metallic Paint ⁴	520.83	104.17	625	o	o	o	o	o

¹Available only in combination with Premier Pack. ²Consisting of: F SPORT leather seats, Power Steering Column, Auto folding mirrors, Lexus Premium Navigation, Mark Levinson, BSM with RCTA, AVS, Naguri-style aluminium inlays. ³Consisting of: F SPORT leather seats, Power Steering Column, Auto folding mirrors & Lexus Premium Navigation. ⁴Consisting of: Horizontal Cargo Net, Rubber Mats, Black plastic bumper protection plate, Front & rear mud flaps, Boot Liner.

•Applies to the following colours. Azure Blue (8X1), Deep Blue (8X5), F SPORT White (083), Graphite Black (223), Mercury Grey (1H9), Mesa Red (3R1), Satin Silver (1S4), Sonic Titanium (1S7) and Sonic White (085)

KEY ○ Optional - Not Applicable ● Standard

TERMS & CONDITIONS

¹19% APR Representative, £500 Hybrid Deposit Allowance and £1,500 Centre Contribution only available on new retail orders of IS between 2nd July 2018 and 30th September 2018 and registered and financed through Lexus Financial Services by 31st December 2018 on a 42 month Lexus Connect (PCP) plan with 0%-35% deposit.

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²Available on new leases of IS F SPORT. Ordered and proposed for finance between 2nd July 2018 and 30th September 2018, registered and financed by 31st December 2018 through Lexus Financial Services on Lexus Personal Contract Hire. Advertised rental based on a 42 month customer maintained contract, 8,000 miles per annum. Initial rental of £9,341.50 applies. Excess mileage charges apply. You will not own the vehicle. Other finance offers available but cannot be used in conjunction with this offer. Offer may be varied or withdrawn at any time. Participating Lexus Centres. Lexus Centres are independent of Lexus Financial Services. Indemnities may be required. Finance subject to status to over 18s. Lexus Financial Services is a trading name of Toyota Financial Services (UK) PLC. Registered Office: Great Burgh, Burgh Heath, Epsom, KT18 5UZ. Authorised and regulated by the Financial Conduct Authority. Terms and conditions apply.

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MODEL

	Transmission	Basic price £	VAT £	List price £	On the road £*
NX 300h SE (FWD)	2WD E-CVT	28,303.33	5,660.67	34,690	34,940
NX 300h SE	4WD E-CVT	29,136.67	5,827.33	35,690	35,940
NX 300h SPORT	4WD E-CVT	29,603.33	5,920.67	36,250	36,500
NX 300h Luxury	4WD E-CVT	30,803.33	6,160.67	37,690	37,940
NX 300h F SPORT	4WD E-CVT	32,549.17	6,509.83	39,785	39,995
NX 300h Premier	4WD E-CVT	36,220.00	7,244.00	44,190	44,440

* On the road price includes: Delivery at £700, Number Plates at £26 and First Registration Fee at £55.

PERFORMANCE AND OWNERSHIP

Fuel consumption mpg / l/100km	Urban	Extra Urban	Combined	VED Band 18/19	VED Cost 18/19 Yr 1 £	VED Ongoing £	BIK rate 18/19	CO ₂ g/km emissions
NX 300h SE (FWD)	53.3/5.3	54.3/5.2	54.3/5.2	H	155	130	27%	133
NX 300h SE - Premier	53.3/5.3	55.4/5.1	54.3/5.2	H	155	130	28%	135

Vehicles with a list price including any additional options over \$40,000 pay an additional £310 supplement for the first five years after the end of the first licence. All NX variants are now type-approved using the World Harmonised Light Vehicle Test Procedure (WLTP). From 1 September 2018 WLTP will fully replace the New European Drive Cycle (NEDC), which is the current test procedure from which fuel consumption and CO₂ figures are currently derived. Due to more realistic test conditions, the fuel consumption and CO₂ emissions measured under WLTP are in many cases higher compared to those measured under NEDC. More information can be found by visiting www.WLTPfacts.eu

PERSONAL CONTRACT PURCHASE

	Representative example ^a	
	NX 300h Sport	NX 300h F SPORT
Monthly Payment	£339	£369
Customer Deposit	£7,788	£8,917
Total Deposit	£9,788	£10,917
Term	42	42
Manufacturer List Price	£37,145	£40,640
Cash Price including customer saving	£37,145	£40,640
Hybrid Deposit Allowance	£1,500	£1,500
Centre Contribution	£500	£500
Deposit % (including FDA)	26.35%	28.86%
Representative APR	5.9% ^a	5.9% ^a
Amount of Credit	£27,358	£29,724
Guaranteed Future Value / Optional Final Payment	£18,045	£19,575
Total Amount Payable	£41,732	£45,621
Fixed Rate of Interest (per annum)	4.79%	4.79%
Excess miles (over 8,000 miles pa)	12p	12p

OPTIONAL FEATURES

	Basic price £	VAT £	List price £	NX 300h SE	NX 300h SPORT	NX 300h Luxury	NX 300h F SPORT	NX 300h Premier
Premier Pack ¹	3,333.33	666.67	4,000	-	-	-	o	-
Convenience Pack ²	412.50	82.50	495	-	-	o	●	●
Sunroof	833.33	166.67	1,000	-	-	-	o	o
Panoramic Roof	833.33	166.67	1,000	-	-	o	o	o
Detachable Tow Hitch - 7 or 13-Pin Electrics ³	541.67	108.33	650	o	o	o	o	o
Protection Pack	333.33	66.67	400	o	o	o	o	o
Style Pack ^{3*}	1,162.50	232.50	1,395	o	o	o	-	o
18" Alloy wheels, black machine faced	829.16	165.83	995	o	o	o	o	o
Metallic/Mica Paint [•]	537.50	107.50	645	o	o	o	o	o

*Only in conjunction with 'Premier Pack'. ¹Consisting of: Heated steering wheel, Drivers seat memory, Mark Levinson, 360° camera, Head Up Display, Adaptive Variable Suspension, Blind Spot Monitor with Rear Cross Traffic Alert. ²Includes Power Tailgate and Wireless Smartphone Charger. ³Style Pack and Detachable tow bars are not compatible with each other. ^aApplies to Azure Blue (8X1), Copper Brown (4X2), F SPORT White (0B3), Graphite Black (223), Mercury Grey (1H9), Mesa Red (3R1), Satin Silver (1J4), Sky Blue (8X9), Solar Flare (4W7), Sonic Titanium (1J7) and Sonic White (0B5). [•]Style Pack will be available from April 2018.

KEY ○ Optional - Not Applicable ● Standard

TERMS & CONDITIONS ^a5.9% APR Representative, £1,500 Hybrid Deposit Allowance and £500 Centre Contribution only available on new retail orders of NX between 2nd July 2018 and 30th September 2018 and registered and financed through Lexus Financial Services by 31st December 2018 on a 42 month Lexus Connect (PCP) plan with 0%-35% deposit. Lexus Financial Services is a trading name of Toyota Financial Services (UK) PLC, registered office Great Burgh, Burgh Heath, Epsom, Surrey, KT18 5UJ. Authorised and regulated by the Financial Conduct Authority. Indemnities may be required. Finance subject to status to over 18s. Other finance offers are available but cannot be used in conjunction with this offer. Offer may be varied or withdrawn at any time. 8,000 miles per annum, excess miles over contracted charged at 12p per mile. Lexus Centres are independent of Lexus Financial Services. Participating Lexus Centres. Affordable finance through Lexus Connect (PCP). Terms and conditions apply.

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MODEL

	Transmission	Basic price £	VAT £	List price £	On the road £*
RX 450h SE	4WD E-CVT	39,761.67	7,952.33	48,440	48,690
RX 450h Luxury	4WD E-CVT	42,261.67	8,452.33	51,440	51,690
RX 450h SPORT	4WD E-CVT	42,261.67	8,452.33	51,440	51,690
RX 450h F SPORT	4WD E-CVT	44,345.00	8,869.00	53,940	54,190
RX 450h Premier	4WD E-CVT	48,928.33	9,785.67	59,440	59,690

* On the road price includes: Delivery at £700, Number Plates at £26 and First Registration Fee at £55.

PERFORMANCE AND OWNERSHIP

Fuel consumption mpg / l/100km	Urban	Extra Urban	Combined	VED Band 18/19	VED Cost 18/19 Yr 1£	VED Ongoing£	BIK rate 18/19	CO ₂ g/km emissions
RX 450h SE	49.6 (5.7)	47.9 (5.9)	48.7 (5.8)	H	195	130	27%	132
RX 450h Luxury, Premier and F SPORT	47.1 (6.0)	48.7 (5.8)	47.9 (5.9)	H	195	130	27%	134

Vehicles with a list price including any additional options over £40,000 pay an additional £310 supplement for the first five years after the end of the first licence.

All RX variants are now type-approved using the World Harmonised Light Vehicle Test Procedure (WLTP). From 1 September 2018 WLTP will fully replace the New European Drive Cycle (NEDC), which is the current test procedure from which fuel consumption and CO₂ figures are currently derived. Due to more realistic test conditions, the fuel consumption and CO₂ emissions measured under WLTP are in many cases higher compared to those measured under NEDC. More information can be found by visiting www.WLTPfacts.eu

PERSONAL CONTRACT PURCHASE

	Representative example ¹	
	450h Luxury	450h F SPORT
Monthly Payment	£499	£549
Customer Deposit	£10,367	£9,552
Total Deposit	£12,367	£11,552
Term	42	42
Manufacturer List Price	£52,335	£54,835
Cash Price including customer saving	£52,335	£54,835
Hybrid Deposit Allowance	£1,000	£1,000
Centre Contribution	£1,000	£1,000
Deposit % (including FDA)	23.63%	21.07%
Representative APR	2.9% ²	2.9% ²
Amount of Credit	£36,969	£43,824
Guaranteed Future Value / Optional Final Payment	£22,657.50	£24,165
Total Amount Payable	£55,484	£58,226
Fixed Rate of Interest (per annum)	2.25%	2.21%
Excess miles (over 8,000 miles pa)	17p	17p

OPTIONAL FEATURES

	Basic price £	VAT £	List price £	RX 450h SE	RX 450h Luxury	RX 450h SPORT	RX 450h F SPORT	RX 450h Premier
Premier Pack ²	3,750.00	750.00	4,500	-	-	-	o	-
Panoramic Roof (Opening) ¹	1,079.17	215.83	1,295	-	o	o	o	●
Colour Head Up Display	829.17	165.83	995	-	-	-	o	●
Mark Levinson Audio	833.33	166.67	1,000	-	-	-	o	●
Rear seat entertainment system			From 970	o	o	o	o	o
Protection Pack	375.00	75.00	450	o	o	o	o	o
SUV Pack	916.67	183.33	1,100	o	o	o	-	-
Style Pack	583.33	116.67	700	-	-	o	-	-
Detachable Tow Hitch - with either 7 or 13-pin wiring	541.67	108.33	650	-	o	o	o	o
Metallic/Mica Paint ³	537.50	107.50	645	o	o	o	o	o

¹RX 450h Premier & F SPORT Premier Pack: complementary choice of sunroof or panoramic roof. ²Consisting of: Heated steering wheel, Driver seat memory, Premium navigation, ML, 306° Camera, LKA, HUD, RCTA, AVS.

³Applies to the following colours: Azure Blue (8X1), Copper Brown (4X2), Deep Blue (8X5), F SPORT White (083), Graphite Black (223), Mercury Grey (1H9), Mesa Red (3R1), Satin Silver (1J4), Sonic Titanium (1J7), Sonic White (085) and Vanilla Mist (4U7).

KEY ○ Optional - Not Applicable ● Standard

TERMS & CONDITIONS ¹2.9% APR Representative, £1,000 Hybrid Deposit Allowance and £1,000 Centre Contribution only available on new retail orders of RX between 2nd July 2018 and 30th September 2018 and registered and financed through Lexus Financial Services by 31st December 2018 on a 42 month Lexus Connect (PCP) plan with 0%-35% deposit.

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MODEL

	Transmission	Basic price £	VAT £	List price £	On the road £*
RX 450h L SE	4WD E-CVT	41,682.50	8,336.50	50,745	50,995
RX 450h L Luxury	4WD E-CVT	44,265.83	8,853.17	53,845	54,095
RX 450h L Premier	4WD E-CVT	50,849.17	10,169.83	61,745	61,995

* On the road price includes: Delivery at £700, Number Plates at £26 and First Registration Fee at £55.

PERFORMANCE AND OWNERSHIP

Fuel consumption mpg / l/100km	Urban	Extra Urban	Combined	VED Band 18/19	VED Cost 18/19 Yr 1 £	VED Ongoing £	BIK rate 18/19	CO ₂ g/km emissions
RX 450h L SE	47.1 (6.2)	47.9 (6.0)	47.9 (5.9)	H	195	130	28%	136
RX 450h L Luxury & Premier	45.6 (6.3)	45.6 (6.1)	47.1 (6.0)	H	195	130	28%	138

Vehicles with a list price including any additional options over 40,000 pay an additional 310 supplement for the first five years after the end of the first licence.

All RX L variants are now type-approved using the World Harmonised Light Vehicle Test Procedure (WLTP). From 1 September 2018 WLTP will fully replace the New European Drive Cycle (NEDC), which is the current test procedure from which fuel consumption and CO₂ figures are currently derived. Due to more realistic test conditions, the fuel consumption and CO₂ emissions measured under WLTP are in many cases higher compared to those measured under NEDC. More information can be found by visiting www.WLTPfacts.eu

PERSONAL CONTRACT PURCHASE

Representative example[^]

	Luxury
Monthly Payment	£549
Customer Deposit	£10,109
Total Deposit	£12,109
Term	42
Manufacturer List Price	£54,740
Cash Price including customer saving	£54,740
Hybrid Deposit Allowance	£1,000
Centre Contribution	£1,000
Deposit % (including FDA)	22.12%
Representative APR	2.9% [^]
Amount of Credit	£42,632
Guaranteed Future Value / Optional Final Payment	£23,445
Total Amount Payable	£58,063
Fixed Rate of Interest (per annum)	2.23%
Excess miles (over 8,000 miles pa)	17p

OPTIONAL FEATURES

	Basic price £	VAT £	List price £	RX 450h L SE	RX 450h L Luxury	RX 450h L Premier
Sunroof	829.17	165.83	995	○	○	●
Rear seat entertainment system			From 970	○	○	○
Protection Pack	333.33	66.67	400	○	○	○
Style Pack	750.00	150.00	900	○	○	○
Metallic/Mica paint*	537.50	107.50	645	○	○	○

*Applies to the following colours: Azure Blue (8X1), Copper Brown (4X2), Deep Blue (8X5), F SPORT White (083), Graphite Black (223), Mercury Grey (1H9), Mesa Red (3R1), Satin Silver (1I4), Sonic Titanium (1J7), Sonic White (085) and Vanilla Mist (4U7).

KEY ○ Optional - Not Applicable ● Standard

TERMS & CONDITIONS [^]2.9% APR Representative, £1,000 Hybrid Deposit Allowance and £1,000 Centre Contribution only available on new retail orders of RX L between 2nd July 2018 and 30th September 2018 and registered and financed through Lexus Financial Services by 31st December 2018 on a 42 month Lexus Connect (PCP) plan with 0%-35% deposit.

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PRICE LIST



MODEL

	Transmission	Basic price £	VAT £	List price £	On the road £*
RC 300h Luxury (with LSS+)	E-CVT	31,840.83	6,368.17	38,935	39,145
RC 300h F SPORT (with LSS+)	E-CVT	33,924.17	6,784.83	41,435	41,645
RC 300h F SPORT Black Edition (with LSS+)	E-CVT	36,857.50	7,371.50	44,955	45,165
RC 300h Premier (with LSS+)	E-CVT	35,840.83	7,168.17	43,735	43,945

* On the road price includes: Delivery at £700, Number Plates at £26 and First Registration Fee at £55.

PERFORMANCE AND OWNERSHIP

Fuel consumption mpg / l/100km	Urban	Extra Urban	Combined	VED Band 18/19	VED Cost 18/19 Yr 1 £	VED Ongoing £	BIK rate 18/19	CO ₂ g/km emissions
RC 300h Luxury	57.6/4.9	57.6/4.9	57.6/4.9	G	155	130	23%	114
RC 300h F SPORT and Premier	55.4/5.1	56.5/5.0	56.5/5.0	G	155	130	24%	120

Vehicles with a list price including any additional options over £40,000 pay an additional £310 supplement for the first five years after the end of the first licence.

All RC variants are now type-approved using the World Harmonised Light Vehicle Test Procedure (WLTP). From 1 September 2018 WLTP will fully replace the New European Drive Cycle (NEDC), which is the current test procedure from which fuel consumption and CO₂ figures are currently derived. Due to more realistic test conditions, the fuel consumption and CO₂ emissions measured under WLTP are in many cases higher compared to those measured under NEDC. More information can be found by visiting www.WLTPfacts.eu

PERSONAL CONTRACT PURCHASE

Representative example*

	300h F SPORT
Monthly Payment	£369
Customer Deposit	£12,646
Total Deposit	£14,646
Term	42
Manufacturer List Price	£42,270
Cash Price including customer saving	£42,270
Hybrid Deposit Allowance	£1,500
Centre Contribution	£500
Deposit % (including FDA)	34.65%
Representative APR	5.9%*
Amount of Credit	£27,625
Guaranteed Future Value / Optional Final Payment	£17,010
Total Amount Payable	£46,785
Fixed Rate of Interest (per annum)	4.67%
Excess miles (over 8,000 miles pa)	12p

PERSONAL CONTRACT HIRE

RC 300h F SPORT

£369[†]
per month

Initial rental £12,640.50

OPTIONAL FEATURES

	Basic price £	VAT £	List price £	RC Luxury	RC 300h F SPORT	RC 300h Premier
Premier Pack ¹	1,583.33	316.67	1,900	-	o	●
Sunroof	833.33	166.67	1,000	-	-	o
Protection Pack ²	375.00	75.00	450	o	o	o
Metallic Paint	520.83	104.17	625	o	o	o

*Applies to the following colours: Azure Blue (8X1), F SPORT White (083), Graphite Black (223), Mercury Grey (1H9), Satin Silver (1J4), Solar Flare (4W7), Sonic Red (3T5), Sonic Titanium (1J7) and Sonic White (085).

[†]Only available together with Premium Navigation.

KEY ○ Optional - Not Applicable ● Standard

TERMS & CONDITIONS

[†]5.9% APR Representative, £1,500 Hybrid Deposit Allowance and £500 Centre Contribution only available on new retail orders of RC between 2nd July 2018 and 30th September 2018 and registered and financed through Lexus Financial Services by 31st December 2018 on a 42 month Lexus Connect (PCP) plan with 0%-35% deposit.

Lexus Financial Services is a trading name of Toyota Financial Services (UK) PLC; registered office Great Burgh, Burgh Heath, Epsom, Surrey, KT18 5UZ. Authorised and regulated by the Financial Conduct Authority. Indemnities may be required. Finance subject to status to over 18s. Other finance offers are available but cannot be used in conjunction with this offer. Offer may be varied or withdrawn at any time. 8,000 miles per annum, excess miles over contracted charged at 12p per mile. Lexus Centres are independent of Lexus Financial Services. Participating Lexus Centres. Affordable finance through Lexus Connect (PCP). Terms and conditions apply.

¹Available on new leases of RC F SPORT. Ordered and proposed for finance between 2nd July 2018 and 30th September 2018, registered and financed by 31st December 2018 through Lexus Financial Services on Lexus Personal Contract Hire. Advertised rental based on a 42 month customer maintained contract, 8,000 miles per annum. Initial rental of £12,645.50 applies. Excess mileage charges apply. You will not own the vehicle. Other finance offers available but cannot be used in conjunction with this offer. Offer may be varied or withdrawn at any time. Participating Lexus Centres. Lexus Centres are independent of Lexus Financial Services. Indemnities may be required. Finance subject to status to over 18s. Lexus Financial Services is a trading name of Toyota Financial Services (UK) PLC. Registered Office: Great Burgh, Burgh Heath, Epsom, KT18 5UZ. Authorised and regulated by the Financial Conduct Authority. Terms and conditions apply.

PRICE LIST



MODEL

	Transmission	Basic price £	VAT £	List price £	On the road £*
RC F (with LSS+)	Auto	47,365.83	9,473.17	57,565	59,690
RC F Plus Pack (with LSS+)	Auto	49,865.83	9,973.17	60,565	62,690
RC F Carbon (with LSS+)	Auto	55,699.17	11,139.83	67,565	69,690
RC F 10th Anniversary (with LSS+)	Auto	55,953.33	11,190.67	67,870	69,995

* On the road price includes: Delivery at £700, Number Plates at £26 and First Registration Fee at £55.

PERFORMANCE AND OWNERSHIP

Fuel consumption mpg / l/100km	Urban	Extra Urban	Combined	VED Band 18/19	VED Cost 18/19 Yr 1 £	VED Ongoing £	BIK rate 18/19	CO ₂ g/km emissions
RC F	17.1/16.5	34.0/8.3	25.2/11.3	M	2,070	140	37%	258

Vehicles with a list price including any additional options over £40,000 pay an additional £310 supplement for the first five years after the end of the first licence.

All RC F variants are now type-approved using the World Harmonised Light Vehicle Test Procedure (WLTP). From 1 September 2018 WLTP will fully replace the New European Drive Cycle (NEDC), which is the current test procedure from which fuel consumption and CO₂ figures are currently derived. Due to more realistic test conditions, the fuel consumption and CO₂ emissions measured under WLTP are in many cases higher compared to those measured under NEDC. More information can be found by visiting www.WLTPfacts.eu

OPTIONAL FEATURES

	Basic price £	VAT (20%) £	List price £	RC F	RC F Plus Pack	RC F Carbon
TV Diff	2,916.67	583.33	3,500	-	o	●
Sunroof	833.33	166.67	1,000	-	o	-
Leather Pack	1,250.00	250.00	1,500	-	-	o

KEY o Optional - Not Applicable ● Standard

MODEL

	Transmission	Basic price £	VAT £	List price £	On the road £*
LC 500	Auto	61,453.33	12,290.67	74,470	76,595
LC 500 Sport Pack	Auto	64,786.67	12,957.33	78,470	80,595
LC 500 Sport Plus Pack	Auto	69,203.33	13,840.67	83,770	85,895
LC 500 Limited Edition	Auto	74,286.67	14,857.33	89,870	91,995
LC 500h	Multi Stage Hybrid	63,015.83	12,603.17	76,345	76,595
LC 500h Sport Pack	Multi Stage Hybrid	66,349.17	13,269.83	80,345	80,595
LC 500h Sport Plus Pack	Multi Stage Hybrid	70,765.83	14,153.17	85,645	85,895
LC 500h Limited Edition	Multi Stage Hybrid	75,849.17	15,169.83	91,745	91,995

* On the road price includes: Delivery at £700, Number Plates at £26 and First Registration Fee at £55.

PERFORMANCE AND OWNERSHIP

Fuel consumption mpg / l/100km	Urban	Extra Urban	Combined	VED Band 18/19	VED Cost 18/19 Yr 1 £	VED Ongoing £	BIK rate 18/19	CO ₂ g/km emissions
LC 500	16.2/17.4	35.3/8.0	24.6/11.5	M	2,070	140	37%	263
LC 500 Sport, Sport + & Limited Edition	16.1/17.6	34.4/8.2	24.4/11.6	M	2,070	140	37%	267
LC 500h	39.2/7.2	47.9/5.9	44.1/6.4	H	195	130	30%	145
LC 500h Sport, Sport + & Limited Edition	38.7/7.3	47.1/6.0	43.5/6.5	H	195	130	30%	148

Vehicles with a list price including any additional options over £40,000 pay an additional £310 supplement for the first five years after the end of the first licence.

All LC variants are now type-approved using the World Harmonised Light Vehicle Test Procedure (WLTP). From 1 September 2018 WLTP will fully replace the New European Drive Cycle (NEDC), which is the current test procedure from which fuel consumption and CO₂ figures are currently derived. Due to more realistic test conditions, the fuel consumption and CO₂ emissions measured under WLTP are in many cases higher compared to those measured under NEDC. More information can be found by visiting www.WLTPfacts.eu

PERSONAL CONTRACT PURCHASE

	Representative example [^]	
	500h SPORT	500 SPORT
Monthly Payment	£799	£799
Customer Deposit	£21,417	£21,417
Total Deposit	£21,417	£21,417
Term	42	42
Manufacturer List Price	£81,270	£81,270
Cash Price including customer saving	£81,270	£81,270
Hybrid Deposit Allowance	£0	£0
Centre Contribution	£0	£0
Deposit % (including FDA)	26.35%	26.35%
Representative APR	5.9% [^]	5.9% [^]
Amount of Credit	£59,853	£59,853
Guaranteed Future Value / Optional Final Payment	£36,877.50	£36,877.50
Total Amount Payable	£91,054	£91,054
Fixed Rate of Interest (per annum)	4.67%	4.67%
Excess miles (over 8,000 miles pa)	21p	21p

OPTIONAL FEATURES

	Basic price £	VAT £	List price £	LC	LC Limited Edition
Full Colour Head-up Display	82917	165.83	995	○	●
Mark Levinson Premium Sound system	833.33	166.67	1,000	○	●
Metallic Paint	562.50	112.50	675	○	●

KEY ○ Optional - Not Applicable ● Standard

TERMS & CONDITIONS [^]5.9% APR Representative only available on new retail orders of LC between 2nd July 2018 and 30th September 2018 and registered and financed through Lexus Financial Services by 31st December 2018 on a 42 month Lexus Connect (PCP) plan with 0%-35% deposit. Lexus Financial Services is a trading name of Toyota Financial Services (UK) PLC; registered office Great Burgh, Burgh Heath, Epsom, Surrey, KT18 5UJ. Authorised and regulated by the Financial Conduct Authority. Indemnities may be required. Finance subject to status to over 18s. Other finance offers are available but cannot be used in conjunction with this offer. Offer may be varied or withdrawn at any time. 8,000 miles per annum, excess miles over contracted charged at 21p per mile. Lexus Centres are independent of Lexus Financial Services. Participating Lexus Centres. Affordable finance through Lexus Connect (PCP). Terms and conditions apply.

PRICE LIST



MODEL

	Transmission	Basic price £	VAT £	List price £	On the road £*
LS 500h	RWD Multi Stage Hybrid	59,682.50	11,936.50	72,345	72,595
LS 500h Luxury	RWD Multi Stage Hybrid	65,849.17	13,169.83	79,745	79,995
LS 500h Luxury AWD	AWD Multi Stage Hybrid	67,757.50	13,551.50	82,035	82,595
LS 500h F SPORT	RWD Multi Stage Hybrid	65,849.17	13,169.83	79,745	79,995
LS 500h Premier	AWD Multi Stage Hybrid	80,590.83	16,118.17	97,435	97,995
LS 500h Premier (Pleat)	AWD Multi Stage Hybrid	86,924.17	17,384.83	105,035	105,595

* On the road price includes: Delivery at £700, Number Plates at £26 and First Registration Fee at £55.

PERFORMANCE AND OWNERSHIP

Fuel consumption mpg / l/100km	Urban	Extra Urban	Combined	VED Band 18/19	VED Cost 18/19 Yr 1 £	VED Ongoing £	BIK rate 18/19	CO ₂ g/km emissions
LS 500h RWD	35.8/7.9	46.3/6.1	43.5/6.5	H	195	130	30%	147
LS 500h AWD	34.0/8.3	42.2/6.7	39.8/7.1	I	505	130	33%	161

Vehicles with a list price including any additional options over £40,000 pay an additional £310 supplement for the first five years after the end of the first licence.

All LS variants are now type-approved using the World Harmonised Light Vehicle Test Procedure (WLTP). From 1 September 2018 WLTP will fully replace the New European Drive Cycle (NEDC), which is the current test procedure from which fuel consumption and CO₂ figures are currently derived. Due to more realistic test conditions, the fuel consumption and CO₂ emissions measured under WLTP are in many cases higher compared to those measured under NEDC. More information can be found by visiting www.WLTPfacts.eu

PERSONAL CONTRACT PURCHASE

	Representative example [^]	
	500h Luxury 500h SPORT	500h Premier 500 SPORT
Monthly Payment	£799	£999
Customer Deposit	£21,683	£27,080
Total Deposit	£21,683	£27,080
Term	42	42
Manufacturer List Price	£80,670	£98,670
Cash Price including customer saving	£80,670	£98,670
Hybrid Deposit Allowance	£0	£0
Centre Contribution	£0	£0
Deposit % (including FDA)	26.88%	27.45%
Representative APR	5.9% [^]	5.9% [^]
Amount of Credit	£59,988	£71,590
Guaranteed Future Value / Optional Final Payment	£35,820	£42,142.50
Total Amount Payable	£90,262	£110,182
Fixed Rate of Interest (per annum)	4.65%	4.59%
Excess miles (over 8,000 miles pa)	21p	21p

OPTIONAL FEATURES

	Basic price £	VAT £	List price £	LS 500h	Luxury	F SPORT	Premier
L - Aniline pack ¹	1162.50	232.50	1395	-	-	-	o
Kirikio & pleat ²	6333.33	1266.67	7600	-	-	-	o
Metallic Paint	562.50	112.50	675	o	o	o	o

¹ High quality leather in the choice of 2 colours

² Kirikio hand cut glass insert with hand pleated fabric door card

KEY o Optional - Not Applicable ● Standard

TERMS & CONDITIONS

[^]5.9% APR Representative only available on new retail orders of LS between 2nd July 2018 and 30th September 2018 and registered and financed through Lexus Financial Services by 31st December 2018 on a 42 month Lexus Connect (PCP) plan with 0%-35% deposit. Lexus Financial Services is a trading name of Toyota Financial Services (UK) PLC; registered office Great Burgh, Burgh Heath, Epsom, Surrey, KT18 5UJ. Authorised and regulated by the Financial Conduct Authority. Indemnities may be required. Finance subject to status to over 18s. Other finance offers are available but cannot be used in conjunction with this offer. Offer may be varied or withdrawn at any time. 8,000 miles per annum, excess miles over contracted charged at 21p per mile. Lexus Centres are independent of Lexus Financial Services. Participating Lexus Centres. Affordable finance through Lexus Connect (PCP). Terms and conditions apply.

ENTERTAINMENT SYSTEMS

Pack name	Docks	Master	Slave	iPad holder	Wireless Headphones	RRP £
Entertainment Systems - single iPad* holder	2	0	0	1	0	400
Entertainment Systems - twin iPad* holders	2	0	0	2	0	500
Entertainment Systems - single DVD (master)	2	1	0	0	1	795
Entertainment Systems - iPad* holder plus DVD (master)	2	1	0	1	1	950
Entertainment Systems - twin DVD (master + slave)	2	1	1	0	2	970
Entertainment Systems - twin DVD (master + master)	2	2	0	0	2	1220

A fully integrated rear seat entertainment system featuring a multi-purpose docking station that is compatible with a 7" DVD player and iPad® holder. The DVD can be configured to allow the same content to be viewed on both screens, or display different movies on different screens (depending on the selected master/slave solution). The dock provides all the power to the attachments, with no visible wires, and does not affect anti-whiplash head restraints for those sat in the front seats.

* Applicable with iPad version 2, 3 and 4 only, and includes iPad Air adapter
(Note: Docks - Integrated mount for DVD players or iPad holders.
Master - DVD players.
Slave - Replicates content on Master display only)

Prices shown include fitting and VAT. These products are only available when ordered with a new vehicle. For CT and RX models only.

TERMS & CONDITIONS

Vehicles in the Lexus range come with high specifications as standard. As a result, the 'on the road' price* includes not only all those items generally offered as extras, but also many advanced features exclusive to Lexus.

Details of the extensive technical specifications and interior appointments of each model are described fully in the main brochures. Whichever model you choose, you can look forward to a standard of After Sales service that's second to none, provided by a network of Lexus Centres individually selected for their exemplary record in customer care.

Some Lexus vehicles (including certain specifications and colour/trim combinations) are built to order and could take approximately 2 to 3 months from time of purchase to delivery. For detailed information on lead times, please consult your local Lexus Centre.

WARRANTIES

THREE-YEAR COMPREHENSIVE WARRANTY

Any defect that is attributable to a manufacturing or an assembly defect under normal use is covered by your warranty. This provision applies for a period of three years or 60,000 miles, whichever comes first, with no mileage limit for the first year. In the event of a breakdown immobilising your Lexus, the cost of recovering it to the nearest Lexus Centre is also covered if that breakdown is the result of a warrantable defect.

FIVE-YEAR HYBRID COMPONENT WARRANTY

For hybrid models, certain components within the hybrid drivetrain system have a five-year or 60,000 miles warranty, whichever comes first. For more information please contact your local Lexus Centre.

THREE-YEAR SURFACE RUST AND PAINTWORK WARRANTY

The warranty offers three years of cover for surface rust and paint defects appearing on any of the painted body panels due to a fault in material or workmanship. There is no mileage restriction on this.

12-YEAR CORROSION PERFORMANCE WARRANTY

A 12-year unlimited mileage warranty covers the vehicle against rust perforation through any sheet metal body panel (subject to certain exclusions specified in the warranty booklet) occurring as a result of a manufacturing or assembly defect in the vehicle. The warranty booklet supplied with each new vehicle gives full details. This warranty is also transferable to subsequent owners.

SERVICE PLANS

Service plans are a flexible way of managing the cost of servicing your Lexus. With a service plan you can ensure that your vehicle is maintained to the standards you would expect from Lexus-trained technicians fitting the highest quality Lexus parts**. The Approved Pre-Owned service package can be tailored to your needs. Please contact your local Lexus Centre for a quote.

QUOTED MPG FIGURES

All mpg and CO₂ figures quoted in this brochure are sourced from official EU-regulated tests. These are provided for comparability purposes and may not reflect your actual driving experience. Fuel consumption and CO₂ emissions vary significantly depending on driving style, conditions, vehicle weight and speed. In order to allow consumers to compare and make an informed choice between one vehicle and another, there is a European Commission standard (93/116/EC and 692/2008) to measure fuel consumption. This common standard must be adhered to by all manufacturers selling motor vehicles in the EU, and is the basis for the fuel consumption figures published by each manufacturer. For information on how the test is performed please visit: www.dft.gov.uk/vca/fcb/faqs-fuel-consumption.asp

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LEXUS FINANCIAL SERVICES

Lexus Financial Services offers an extensive range of finance products, including Lexus Connect - Contract Purchase, Lexus Connect Personal Contract Purchase and Lexus Connect - Contract Hire. Products that offer a combination of benefits designed to make acquiring a Lexus as easy as driving one. Whether you are a private motorist looking for the most flexible, affordable options or a business wishing to boost cash flow and tax-efficiency, our finance products provide attractive, refined solutions.

Your Lexus Centre will be happy to discuss the full range of financing options available and create a finance quotation that is right for you. When you choose to go ahead your Lexus Centre will arrange your application.

Delivering complete customer satisfaction underpins everything we do at Lexus, so once you commence an agreement with us, you can rest assured that our team of UK-based customer service representatives are only a phone call away if you have any queries.

Finance subject to status to over 18s. Terms and conditions apply. Indemnities may be required.

*'On the road' price comprises list price, £700 delivery charge, £26 number plate allowance (all inclusive of VAT) plus 12 months Vehicle Excise Duty (variable, depending on model) and £55 Vehicle First Registration Fee.

**The service plans exclude cambelt/timing chain changes.

