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# PRICE LIST

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 LEXUS

## MODEL

	Transmission	Basic price £	VAT £	List price £	On the road £*
CT 200h SE	E-CVT	18,832.50	£3,766.50	£23,325	23,495
CT 200h SE Plus Pack	E-CVT	20,065.83	£4,013.17	£24,805	24,995
CT 200h Luxury	E-CVT	20,899.17	£4,179.83	£25,805	25,995
CT 200h Luxury 16" wheels	E-CVT	20,915.83	£4,183.17	£25,825	25,995
CT 200h F SPORT	E-CVT	21,732.50	£4,346.50	£26,805	26,995
CT 200h Premier	E-CVT	24,649.17	£4,929.83	£30,305	30,495
CT 200h Premier 16" wheels	E-CVT	24,665.83	£4,933.17	£30,325	30,495

\* On the road price includes: Delivery at 700, Number Plates at 26 and First Registration Fee at 55.

## PERFORMANCE AND OWNERSHIP

Fuel consumption mpg / l/100km	Urban	Extra Urban	Combined	VED Band 18/19	VED Cost 18/19 Yr 1 £	VED Ongoing £	BIK rate 18/19	CO <sub>2</sub> g/km emissions
CT 200h SE Plus Pack - Premier	60.1 (4.7)	68.9 (4.1)	64.2 (4.4)	F	135	130	21%	101
CT 200h SE & optional 16" wheels	62.8 (4.5)	72.4 (3.9)	67.3 (4.2)	E	115	130	20%	97

Vehicles with a list price including any additional options over £40,000 pay an additional £310 supplement for the first five years after the end of the first licence.

From 1 September 2017, certain new vehicles will be type-approved using the World Harmonised Light Vehicle Test Procedure (WLTP), which is a new, more realistic test procedure for measuring fuel consumption and CO<sub>2</sub> emissions. From 1 September 2018 WLTP will fully replace the New European Drive Cycle (NEDC), which is the current test procedure. Due to more realistic test conditions, the fuel consumption and CO<sub>2</sub> emissions measured under the WLTP are in many cases higher compared to those measured under the NEDC. More information can be found by visiting [www.WLTPfacts.eu](http://www.WLTPfacts.eu)

## PERSONAL CONTRACT PURCHASE

	200h SE	200h F SPORT
Monthly Payment	£219	£269
Customer Deposit	£6,145	£5,955
Total Deposit	£8,145	£7,955
Term	42	42
Manufacturer List Price	£24,105	£27,605
Cash Price including customer saving	£24,105	£27,605
Hybrid Deposit Allowance	£1,250	£1,250
Centre Contribution	£750	£750
Deposit % (including FDA)	33.79%	28.82%
Representative APR	3.9% <sup>^</sup>	3.9% <sup>^</sup>
Amount of Credit	£15,961	£19,651
Guaranteed Future Value / Optional Final Payment	£8,640	£10,665
Total Amount Payable	£25,764	£29,649
Fixed Rate of Interest (per annum)	2.97%	2.97%
Excess miles (over 8,000 miles pa)	9p	9p

\* Cash Price shown is for an F SPORT grade with Premium Pack and metallic paint.

## OPTIONAL FEATURES

	Basic price £	VAT £	List price £	CT 200h SE	CT 200h Luxury	CT 200h F SPORT	CT 200h Premier
16" Wheels	0.00	0.00	0.00	-	o	-	o
F SPORT F Sport 'Premier' Pack <sup>2</sup>	3,541.67	708.33	4,250	-	-	o	-
F SPORT Leather	1,375.00	275.00	1,650	-	-	o	-
Plus Pack <sup>1</sup>	1,250.00	250.00	1,500	o	-	-	-
Lexus Navigation	829.17	165.83	995	o	o	o	-
Leather	829.17	165.83	995	-	o	-	o
Lexus Premium Navigation (Upgrade from Lexus Navigation)	625.00	125.00	750	-	o <sup>***</sup>	o	o
Sunroof	625.00	125.00	750	-	o <sup>***</sup>	o	o
Convenience Pack <sup>3</sup>	495.83	99.17	595	-	-	o	o
Sport Pack	791.67	158.33	950	-	o	o	o
Protection Pack	291.67	58.33	350	o	o	o	o
Fuji Red Body with Black Roof	216.67	43.33	260	-	-	o	-
Metallic Paint <sup>4</sup>	508.33	101.67	610	o	o	o	o
Metallic Paint with Black/Sonic Titanium Roof	725.00	145.00	870	-	o	o	o

\*Only available in conjunction with convenience pack on F SPORT. <sup>1</sup>Comprising of: Rear Parking Sensors, 17" Wheels, Lexus Safety System + and Lexus Navigation. <sup>2</sup>Comprising of: Electric Leather Seats, 10.3" Premium Navigation, Mark Levinson sound system, LED Headlights & Convenience Pack Naguri Inlay. <sup>3</sup>Comprising of: Front parking sensors & smart entry. <sup>4</sup>Applies to the following colours: F White (083), Sonic White (085)<sup>2</sup>, Sonic Titanium (1J7), Mercury Grey (1H9), Graphite Black (223), Mesa Red (3R1)<sup>2</sup>, Copper Brown (4X2)<sup>2</sup>, Solar Flare (4W7)<sup>2</sup>, Sky Blue (8X9)<sup>2</sup>, Azure Blue (8X1), Deep Blue (8X5). <sup>1</sup>Exclusive to F SPORT. <sup>2</sup>Not available on F SPORT.

KEY o Optional - Not Applicable ● Standard

## TERMS & CONDITIONS

\*39% APR Representative, £1,250 Hybrid Deposit Allowance and £750 Centre Contribution only available on new retail orders of CT between 3rd April 2018 and 1st July 2018 and registered and financed through Lexus Financial Services by 30th September 2018 on a 42 month Lexus Connect (PCP) plan with 0%-35% deposit. Lexus Financial Services is a trading name of Toyota Financial Services (UK) PLC; registered office Great Burgh, Burgh Heath, Epsom, Surrey, KT18 5UJ. Authorised and regulated by the Financial Conduct Authority. Indemnities may be required. Finance subject to status to over 18s. Other finance offers are available but cannot be used in conjunction with this offer. Offer may be varied or withdrawn at any time. 8,000 miles per annum, excess miles over contracted charged at 9p per mile. Lexus Centres are independent of Lexus Financial Services. Participating Lexus Centres. Affordable finance through Lexus Connect (PCP). Terms and conditions apply.

<sup>1</sup>Available on new leases of CT 200h F-SPORT. Ordered and proposed for finance between 3rd April 2018 and 1st July 2018, registered and financed by 30th September 2018 through Lexus Financial Services on Lexus Personal Contract Hire. Advertised rental based on a 42 month customer maintained contract, 8,000 miles per annum. Initial rental of £5,954.50 applies. Excess mileage charges apply. You will not own the vehicle. Other finance offers available but cannot be used in conjunction with this offer. Offer may be varied or withdrawn at any time. Participating Lexus Centres. Lexus Centres are independent of Lexus Financial Services. Indemnities may be required. Finance subject to status to over 18s. Lexus Financial Services is a trading name of Toyota Financial Services (UK) PLC. Registered Office: Great Burgh, Burgh Heath, Epsom, Surrey, KT18 5UJ. Authorised and regulated by the Financial Conduct Authority. Terms and conditions apply.

## PERSONAL CONTRACT HIRE

# CT F-SPORT

£269<sup>+</sup>  
per month

Initial rental £5,954.50

## MODEL

	Transmission	Basic price £	VAT £	List price £	On the road £*
IS 300h Executive Edition	E-CVT	26,649.17	5,329.83	32,705	32,895
IS 300h Sport	E-CVT	27,565.83	5,513.17	33,805	33,995
IS 300h Advance	E-CVT	28,315.83	5,663.17	34,705	34,895
IS 300h F SPORT	E-CVT	30,065.83	6,013.17	36,805	36,995
IS 300h Premier	E-CVT	33,090.83	6,618.17	40,435	40,625

\* On the road price includes: Delivery at £700, Number Plates at £26 and First Registration Fee at £55.

## PERFORMANCE AND OWNERSHIP

Fuel consumption mpg / l/100km	Urban	Extra Urban	Combined	VED Band 18/19	VED Cost 18/19 Yr 1 £	VED Ongoing £	BIK rate 18/19	CO <sub>2</sub> g/km emissions
IS 300h Executive Edition & Advance	62.8/4.5	62.8/4.5	65.7/4.3	F	135	130	21%	101
IS 300h Sport, F SPORT and Premier (18" wheel)	60.1/4.7	58.9/4.8	61.4/4.6	F	135	130	22%	107

Vehicles with a list price including any additional options over £40,000 pay an additional £310 supplement for the first five years after the end of the first licence.

## PERSONAL CONTRACT PURCHASE

	Representative example*	
	300h Executive Edition	300h F SPORT
Monthly Payment	£299	£329
Customer Deposit	£7,902	£9,590
Total Deposit	£9,902	£11,590
Term	42	42
Manufacturer List Price	£33,520	£37,620
Cash Price including customer saving	£33,520	£37,620
Hybrid Deposit Allowance	£500	£500
Centre Contribution	£1,500	£1,500
Deposit % (including FDA)	29.54%	30.81%
Representative APR	19%*	19%*
Amount of Credit	£23,619	£26,030
Guaranteed Future Value / Optional Final Payment	£12,555	£13,860
Total Amount Payable	£34,716	£38,939
Fixed Rate of Interest (per annum)	1.45%	1.45%
Excess miles (over 8,000 miles pa)	12p	12p

## PERSONAL CONTRACT HIRE

# IS 300h F SPORT

£329<sup>+</sup>  
per month

Initial rental £9,589.25

## OPTIONAL FEATURES

	Basic price £	VAT £	List price £	IS 300h Executive Edition	IS 300h Sport	IS 300h Advance	IS 300h F SPORT	IS 300h Premier
Sunroof	833.33	166.67	1,000	-	-	-	o <sup>1</sup>	o
Lexus Premium Navigation	833.33	166.67	1,000	-	-	o	-	●
Protection Pack	375.00	75.00	450	o	o	o	o	o
Premier Pack <sup>2</sup>	4,500.00	900.00	5,400	-	-	-	o	-
Plus Pack <sup>3</sup>	1,833.33	366.67	2,200	-	-	-	o	-
Metallic Paint <sup>4</sup>	520.83	104.17	625	o	o	o	o	o

<sup>1</sup>Available only in combination with Premier Pack. <sup>2</sup>Consisting of: F SPORT leather seats, Power Steering Column, Auto folding mirrors, Lexus Premium Navigation, Mark Levinson, BSM with RCTA, AVS, Naguri-style aluminium inlays. <sup>3</sup>Consisting of: F SPORT leather seats, Power Steering Column, Auto folding mirrors & Lexus Premium Navigation. <sup>4</sup>Consisting of: Horizontal Cargo Net, Rubber Mats, Black plastic bumper protection plate, Front & rear mud flaps, Boot Liner.

•Applies to the following colours. Azure Blue (8X1), Deep Blue (8X5), F SPORT White (083), Graphite Black (223), Mercury Grey (1H9), Mesa Red (3R1), Satin Silver (1S4), Sonic Titanium (1S7) and Sonic White (085)

KEY ○ Optional - Not Applicable ● Standard

## TERMS & CONDITIONS

<sup>1</sup>19% APR Representative, £500 Hybrid Deposit Allowance and £1,500 Centre Contribution only available on new retail orders of IS between 3rd April 2018 and 1st July 2018 and registered and financed through Lexus Financial Services by 30th September 2018 on a 42 month Lexus Connect (PCP) plan with 0%-35% deposit. Lexus Financial Services is a trading name of Toyota Financial Services (UK) PLC; registered office Great Burgh, Burgh Heath, Epsom, Surrey, KT18 5UZ. Authorised and regulated by the Financial Conduct Authority. Indemnities may be required. Finance subject to status to over 18s. Other finance offers are available but cannot be used in conjunction with this offer. Offer may be varied or withdrawn at any time. 8,000 miles per annum, excess miles over contracted charged at 12p per mile. Lexus Centres are independent of Lexus Financial Services. Participating Lexus Centres. Affordable finance through Lexus Connect (PCP). Terms and conditions apply.

<sup>1</sup>Available on new leases of IS 300h F-SPORT. Ordered and proposed for finance between 3rd April 2018 and 1st July 2018, registered and financed by 30th September 2018 through Lexus Financial Services on Lexus Personal Contract Hire. Advertised rental based on a 42 month customer maintained contract, 8,000 miles per annum. Initial rental of £9,589.25 applies. Excess mileage charges apply. You will not own the vehicle. Other finance offers available but cannot be used in conjunction with this offer. Offer may be varied or withdrawn at any time. Participating Lexus Centres. Lexus Centres are independent of Lexus Financial Services. Indemnities may be required. Finance subject to status to over 18s. Lexus Financial Services is a trading name of Toyota Financial Services (UK) PLC. Registered Office: Great Burgh, Burgh Heath, Epsom, KT18 5UZ. Authorised and regulated by the Financial Conduct Authority. Terms and conditions apply.

# PRICE LIST



## MODEL

	Transmission	Basic price £	VAT £	List price £	On the road £*
NX 300h SE (FWD)	2WD E-CVT	28,299.17	5,659.83	34,685	34,895
NX 300h SE	4WD E-CVT	29,132.50	5,826.50	35,685	35,895
NX 300h Luxury	4WD E-CVT	30,799.17	6,159.83	37,685	37,895
NX 300h F SPORT	4WD E-CVT	32,549.17	6,509.83	39,785	39,995
NX 300h Premier	4WD E-CVT	36,215.83	7,243.17	44,185	44,395

\* On the road price includes: Delivery at £700, Number Plates at £26 and First Registration Fee at £55.

## PERFORMANCE AND OWNERSHIP

Fuel consumption mpg / l/100km	Urban	Extra Urban	Combined	VED Band 18/19	VED Cost 18/19 Yr 1£	VED Ongoing£	BIK rate 18/19	CO <sub>2</sub> g/km emissions
NX 300h SE (FWD)	53.3/5.3	54.3/5.2	54.3/5.2	G	155	130	25%	121
NX 300h SE - Premier	53.3/5.3	55.4/5.1	54.3/5.2	G	155	130	25%	121

Vehicles with a list price including any additional options over £40,000 pay an additional £310 supplement for the first five years after the end of the first licence.

## PERSONAL CONTRACT PURCHASE

	Representative example <sup>^</sup>	
	NX 300h Luxury	NX 300h F SPORT
Monthly Payment	£339	£369
Customer Deposit	£9,036	£9,193
Total Deposit	£11,036	£11,193
Term	42	42
Manufacturer List Price	£38,540	£40,640
Cash Price including customer saving	£38,540	£40,640
Hybrid Deposit Allowance	£1,500	£1,500
Centre Contribution	£500	£500
Deposit % (including FDA)	28.63%	27.54%
Representative APR	5.9% <sup>^</sup>	5.9% <sup>^</sup>
Amount of Credit	£27,505	£29,448
Guaranteed Future Value / Optional Final Payment	£18,225	£19,237.50
Total Amount Payable	£43,160	£45,560
Fixed Rate of Interest (per annum)	4.80%	4.77%
Excess miles (over 8,000 miles pa)	12p	12p

## OPTIONAL FEATURES

	Basic price £	VAT £	List price £	NX 300h SE	NX 300h Luxury	NX 300h F SPORT	NX 300h Premier
Premier Pack <sup>1</sup>	3,333.33	666.67	4,000	-	-	o	-
Convenience Pack <sup>2</sup>	412.50	82.50	495	-	o	●	●
Sunroof	833.33	166.67	1,000	-	-	o	o
Panoramic Roof	833.33	166.67	1,000	-	o	o	o
Detachable Tow Hitch - 7 or 13-Pin Electrics <sup>3</sup>	541.67	108.33	650	o	o	o	o
Protection Pack	333.33	66.67	400	o	o	o	o
Style Pack <sup>3▲</sup>	1,162.50	232.50	1,395	o	o	-	o
18" Alloy wheels, black machine faced	829.16	165.83	995	o	o	o	o
Metallic/Mica Paint <sup>♦</sup>	537.50	107.50	645	o	o	o	o

\*Only in conjunction with Premier Pack. <sup>1</sup>Consisting of: Heated steering wheel, Drivers seat memory, Mark Levinson, 360° camera, Head Up Display, Adaptive Variable Suspension, Blind Spot Monitor with Rear Cross Traffic Alert. <sup>2</sup>Includes Power Tailgate and Wireless Smartphone Charger. <sup>3</sup>Style Pack and Detachable tow bars are not compatible with each other. <sup>▲</sup>Applies to Azure Blue (8X1), Copper Brown (4X2), F SPORT White (083), Graphite Black (223), Mercury Grey (1H9), Mesa Red (3R1), Satin Silver (1J4), Sky Blue (8X9), Solar Flare (4W7), Sonic Titanium (1J7) and Sonic White (085). <sup>♦</sup>Style Pack will be available from April 2018.

KEY ○ Optional - Not Applicable ● Standard

**TERMS & CONDITIONS** <sup>^</sup>5.9% APR Representative, £1,500 Hybrid Deposit Allowance and £500 Centre Contribution only available on new retail orders of NX between 3rd April 2018 and 1st July 2018 and registered and financed through Lexus Financial Services by 30th September 2018 on a 42 month Lexus Connect (PCP) plan with 0%-35% deposit. Lexus Financial Services is a trading name of Toyota Financial Services (UK) PLC; registered office Great Burgh, Burgh Heath, Epsom, Surrey, KT18 5UZ. Authorised and regulated by the Financial Conduct Authority. Indemnities may be required. Finance subject to status to over 18s. Other finance offers are available but cannot be used in conjunction with this offer. Offer may be varied or withdrawn at any time. 8,000 miles per annum, excess miles over contracted charged at 12p per mile. Lexus Centres are independent of Lexus Financial Services. Participating Lexus Centres. Affordable finance through Lexus Connect (PCP). Terms and conditions apply.



# PRICE LIST



## MODEL

	Transmission	Basic price £	VAT £	List price £	On the road £*
RX 450h SE (L Navi)	4WD E-CVT	£39,724.17	£7,944.83	£48,395	48,645
RX 450h Luxury (P Navi)	4WD E-CVT	£42,224.17	£8,444.83	£51,395	51,645
RX 450h SPORT	4WD E-CVT	£42,224.17	£8,444.83	£51,395	51,645
RX 450h F SPORT	4WD E-CVT	£44,307.50	£8,861.50	£53,895	54,145
RX 450h Premier	4WD E-CVT	£48,890.83	£9,778.17	£59,395	59,645

\* On the road price includes: Delivery at £700, Number Plates at £26 and First Registration Fee at £55.

## PERFORMANCE AND OWNERSHIP

Fuel consumption mpg / l/100km	Urban	Extra Urban	Combined	VED Band 18/19	VED Cost 18/19 Yr 1£	VED Ongoing£	BIK rate 18/19	CO <sub>2</sub> g/km emissions
RX 450h SE	49.6 (5.7)	47.9 (5.9)	48.7 (5.8)	H	195	130	27%	132
RX 450h Luxury, Premier and F SPORT	47.1 (6.0)	48.7 (5.8)	47.9 (5.9)	H	195	130	27%	134

Vehicles with a list price including any additional options over £40,000 pay an additional £310 supplement for the first five years after the end of the first licence.

From 1 September 2017, certain new vehicles will be type-approved using the World Harmonised Light Vehicle Test Procedure (WLTP), which is a new, more realistic test procedure for measuring fuel consumption and CO<sub>2</sub> emissions. From 1 September 2018 WLTP will fully replace the New European Drive Cycle (NEDC), which is the current test procedure. Due to more realistic test conditions, the fuel consumption and CO<sub>2</sub> emissions measured under the WLTP are in many cases higher compared to those measured under the NEDC. More information can be found by visiting [www.WLTPfacts.eu](http://www.WLTPfacts.eu)

## PERSONAL CONTRACT PURCHASE

	Representative example*	
	450h Sport	450h Luxury
Monthly Payment	£499	£499
Customer Deposit	£10,342	£10,342
Total Deposit	£12,342	£12,342
Term	42	42
Manufacturer List Price	£52,290	£52,290
Cash Price including customer saving	£52,290	£52,290
Hybrid Deposit Allowance	£1,000	£1,000
Centre Contribution	£1,000	£1,000
Deposit % (including FDA)	23.60%	23.60%
Representative APR	2.9%*	2.9%*
Amount of Credit	£39,948	£39,948
Guaranteed Future Value / Optional Final Payment	£22,635	£22,635
Total Amount Payable	£55,436	£55,436
Fixed Rate of Interest (per annum)	2.25%	2.25%
Excess miles (over 8,000miles pa)	17p	17p

## OPTIONAL FEATURES

	Basic price £	VAT £	List price £	RX 450h SE	RX 450h Luxury	RX 450h SPORT	RX 450h F SPORT	RX 450h Premier
Premier Pack <sup>2</sup>	3,750.00	750.00	4,500	-	-	-	-	-
Panoramic Roof (Opening) <sup>1</sup>	1,079.17	215.83	1,295	-	-	-	-	●
Colour Head Up Display	829.17	165.83	995	-	-	-	-	●
Mark Levinson Audio	833.33	166.67	1,000	-	-	-	-	●
Rear seat entertainment system			From 970	○	○	○	○	○
Protection Pack	375.00	75.00	450	○	○	○	○	○
SUV Pack	916.67	183.33	1,100	○	○	○	-	-
Style Pack	583.33	116.67	700	-	-	○	-	-
Detachable Tow Hitch - with either 7 or 13-pin wiring	541.67	108.33	650	-	○	○	○	○
Metallic/Mica Paint <sup>•</sup>	537.50	107.50	645	○	○	○	○	○

<sup>1</sup>RX 450h Premier & F SPORT Premier Pack: complementary choice of sunroof or panoramic roof. <sup>2</sup>Consisting of: Heated steering wheel, Driver seat memory, Premium navigation, ML, 306° Camera, LKA, HUD, RCTA, AVS.

<sup>•</sup>Applies to the following colours: Azure Blue (8X1), Copper Brown (4X2), Deep Blue (8X5), F SPORT White (083), Graphite Black (223), Mercury Grey (1H9), Mesa Red (3R1), Satin Silver (1J4), Sonic Titanium (1J7), Sonic White (085) and Vanilla Mist (4U7).

KEY ○ Optional - Not Applicable ● Standard

**TERMS & CONDITIONS** <sup>•</sup>2.9% APR Representative, £1,000 Hybrid Deposit Allowance and £1,000 Centre Contribution only available on new retail orders of RX between 3rd April 2018 and 1st July 2018 and registered and financed through Lexus Financial Services by 30th September 2018 on a 42 month Lexus Connect (PCP) plan with 0%-35% deposit. Lexus Financial Services is a trading name of Toyota Financial Services (UK) PLC; registered office Great Burgh, Burgh Heath, Epsom, Surrey, KT18 5UZ. Authorised and regulated by the Financial Conduct Authority. Indemnities may be required. Finance subject to status to over 18s. Other finance offers are available but cannot be used in conjunction with this offer. Offer may be varied or withdrawn at any time. 8,000 miles per annum, excess miles over contracted charged at 17p per mile. Lexus Centres are independent of Lexus Financial Services. Participating Lexus Centres. Affordable finance through Lexus Connect (PCP). Terms and conditions apply.

# PRICE LIST



## MODEL

	Transmission	Basic price £	VAT £	List price £	On the road £*
RX 450h L SE	4WD E-CVT	41,682.50	8,336.50	50,745	50,995
RX 450h L Luxury	4WD E-CVT	44,265.83	8,853.17	53,845	54,095
RX 450h L Premier	4WD E-CVT	50,849.17	10,169.83	61,745	61,995

\* On the road price includes: Delivery at £700, Number Plates at £26 and First Registration Fee at £55.

## PERFORMANCE AND OWNERSHIP

Fuel consumption mpg / l/100km	Urban	Extra Urban	Combined	VED Band 18/19	VED Cost 18/19 Yr 1 £	VED Ongoing £	BIK rate 18/19	CO <sub>2</sub> g/km emissions
RX 450h L SE	45.6 (6.2)	47.1 (6.0)	47.9 (5.9)	H	195	130	28%	136
RX 450h L Luxury & Premier	44.8 (6.3)	46.3 (6.1)	47.1 (6.0)	H	195	130	28%	138

Vehicles with a list price including any additional options over 40,000 pay an additional 310 supplement for the first five years after the end of the first licence.

From 1 September 2017, certain new vehicles will be type-approved using the World Harmonised Light Vehicle Test Procedure (WLTP), which is a new, more realistic test procedure for measuring fuel consumption and CO<sub>2</sub> emissions. From 1 September 2018 WLTP will fully replace the New European Drive Cycle (NEDC), which is the current test procedure. Due to more realistic test conditions, the fuel consumption and CO<sub>2</sub> emissions measured under the WLTP are in many cases higher compared to those measured under the NEDC. More information can be found by visiting [www.WLTPfacts.eu](http://www.WLTPfacts.eu)

## PERSONAL CONTRACT PURCHASE

Representative example<sup>^</sup>

	Luxury
Monthly Payment	£549
Customer Deposit	£10,129
Total Deposit	£12,129
Term	42
Manufacturer List Price	£54,740
Cash Price including customer saving	£54,740
Hybrid Deposit Allowance	£1,000
Centre Contribution	£1,000
Deposit % (including FDA)	22.16%
Representative APR	2.9% <sup>^</sup>
Amount of Credit	£42,612
Guaranteed Future Value / Optional Final Payment	£23,422.50
Total Amount Payable	£58,060
Fixed Rate of Interest (per annum)	2.23%
Excess miles (over 8,000 miles pa)	17p

## OPTIONAL FEATURES

	Basic price £	VAT £	List price £	RX 450h L SE	RX 450h L Luxury	RX 450h L Premier
Sunroof	829.17	165.83	995	o	o	●
Rear seat entertainment system			From 970	o	o	o
Protection Pack	333.33	66.67	400	o	o	o
Style Pack	750.00	150.00	900	o	o	o
Metallic/Mica paint*	537.50	107.50	645	o	o	o

\*Applies to the following colours: Azure Blue (8X1), Copper Brown (4X2), Deep Blue (8X5), F SPORT White (083), Graphite Black (223), Mercury Grey (1H9), Mesa Red (3R1), Satin Silver (1J4), Sonic Titanium (1J7), Sonic White (085) and Vanilla Mist (4U7).

KEY ○ Optional - Not Applicable ● Standard

**TERMS & CONDITIONS** <sup>^</sup>2.9% APR Representative, £1,000 Hybrid Deposit Allowance and £1,000 Centre Contribution only available on new retail orders of RX between 3rd April 2018 and 1st July 2018 and registered and financed through Lexus Financial Services by 30th September 2018 on a 42 month Lexus Connect (PCP) plan with 0%-35% deposit. Lexus Financial Services is a trading name of Toyota Financial Services (UK) PLC; registered office Great Burgh, Burgh Heath, Epsom, Surrey, KT18 5UZ. Authorised and regulated by the Financial Conduct Authority. Indemnities may be required. Finance subject to status to over 18s. Other finance offers are available but cannot be used in conjunction with this offer. Offer may be varied or withdrawn at any time. 8,000 miles per annum, excess miles over contracted charged at 17p per mile. Lexus Centres are independent of Lexus Financial Services. Participating Lexus Centres. Affordable finance through Lexus Connect (PCP). Terms and conditions apply.

# PRICE LIST



## MODEL

	Transmission	Basic price £	VAT £	List price £	On the road £*
RC 300h Luxury (with LSS+)	E-CVT	31,836.67	6,367.33	38,930	39,140
RC 300h F SPORT (with LSS+)	E-CVT	33,920.00	6,784.00	41,430	41,640
RC 300h F SPORT Black Edition (with LSS+)	E-CVT	36,857.50	7,371.50	44,955	45,165
RC 300h Premier (with LSS+)	E-CVT	35,836.67	7,167.33	43,730	43,940

\* On the road price includes: Delivery at £700, Number Plates at £26 and First Registration Fee at £55.

## PERFORMANCE AND OWNERSHIP

Fuel consumption mpg / l/100km	Urban	Extra Urban	Combined	VED Band 18/19	VED Cost 18/19 Yr 1 £	VED Ongoing £	BIK rate 18/19	CO <sub>2</sub> g/km emissions
RC 300h Luxury	57.6/4.9	57.6/4.9	57.6/4.9	G	155	130	23%	113
RC 300h F SPORT and Premier	55.4/5.1	56.5/5.0	56.5/5.0	G	155	130	24%	116

Vehicles with a list price including any additional options over £40,000 pay an additional £310 supplement for the first five years after the end of the first licence.

## PERSONAL CONTRACT PURCHASE

Representative example<sup>^</sup>

	300h F SPORT
Monthly Payment	£369
Customer Deposit	£12,641
Total Deposit	£14,641
Term	42
Manufacturer List Price	£42,265
Cash Price including customer saving	£42,265
Hybrid Deposit Allowance	£1,500
Centre Contribution	£500
Deposit % (including FDA)	34.64%
Representative APR	5.9% <sup>^</sup>
Amount of Credit	£27,625
Guaranteed Future Value / Optional Final Payment	£17,010
Total Amount Payable	£46,780
Fixed Rate of Interest (per annum)	4.67%
Excess miles (over 8,000 miles pa)	12p

## PERSONAL CONTRACT HIRE

# RC 300h F SPORT

£369<sup>+</sup>  
per month

Initial rental £12,640.50

## OPTIONAL FEATURES

	Basic price £	VAT £	List price £	RC Luxury	RC 300h F SPORT	RC 300h Premier
Premier Pack <sup>1</sup>	1,583.33	316.67	1,900	-	o	●
Sunroof	833.33	166.67	1,000	-	-	o
Protection Pack <sup>2</sup>	375.00	75.00	450	o	o	o
Metallic Paint	520.83	104.17	625	o	o	o

<sup>^</sup>Applies to the following colours: Azure Blue (8X1), F SPORT White (083), Graphite Black (223), Mercury Grey (1H9), Satin Silver (1J4), Solar Flare (4W7), Sonic Red (3T5), Sonic Titanium (1J7) and Sonic White (085).  
<sup>1</sup>Only available together with Premium Navigation.

KEY ○ Optional - Not Applicable ● Standard

## TERMS & CONDITIONS

<sup>^</sup>5.9% APR Representative, £1,500 Hybrid Deposit Allowance and £500 Centre Contribution only available on new retail orders of RC between 3rd April 2018 and 1st July 2018 and registered and financed through Lexus Financial Services by 30th September 2018 on a 42 month Lexus Connect (PCP) plan with 0%-35% deposit. Lexus Financial Services is a trading name of Toyota Financial Services (UK) PLC; registered office Great Burgh, Burgh Heath, Epsom, Surrey, KT18 5UZ. Authorised and regulated by the Financial Conduct Authority. Indemnities may be required. Finance subject to status to over 18s. Other finance offers are available but cannot be used in conjunction with this offer. Offer may be varied or withdrawn at any time. 8,000 miles per annum, excess miles over contracted charged at 12p per mile. Lexus Centres are independent of Lexus Financial Services. Participating Lexus Centres. Affordable finance through Lexus Connect (PCP). Terms and conditions apply.

<sup>1</sup>Available on new leases of RC 300h F-SPORT. Ordered and proposed for finance between 3rd April 2018 and 1st July 2018, registered and financed by 30th September 2018 through Lexus Financial Services on Lexus Personal Contract Hire. Advertised rental based on a 42 month customer maintained contract, 8,000 miles per annum. Initial rental of £12,640.50 applies. Excess mileage charges apply. You will not own the vehicle. Other finance offers available but cannot be used in conjunction with this offer. Offer may be varied or withdrawn at any time. Participating Lexus Centres. Lexus Centres are independent of Lexus Financial Services. Indemnities may be required. Finance subject to status to over 18s. Lexus Financial Services is a trading name of Toyota Financial Services (UK) PLC. Registered Office: Great Burgh, Burgh Heath, Epsom, KT18 5UZ. Authorised and regulated by the Financial Conduct Authority. Terms and conditions apply.

# PRICE LIST



## MODEL

	Transmission	Basic price £	VAT £	List price £	On the road £*
RC F (with LSS+)	Auto	47,307.50	9,461.50	57,495	59,620
RC F Plus Pack (with LSS+)	Auto	49,807.50	9,961.50	60,495	62,620
RC F Carbon (with LSS+)	Auto	55,640.83	11,128.17	67,495	69,620

\* On the road price includes: Delivery at £700, Number Plates at £26 and First Registration Fee at £55.

## PERFORMANCE AND OWNERSHIP

Fuel consumption mpg / l/100km	Urban	Extra Urban	Combined	VED Band 18/19	VED Cost 18/19 Yr 1 £	VED Ongoing £	BIK rate 18/19	CO <sub>2</sub> g/km emissions
RC F	17.1/16.5	34.0/8.3	25.2/11.3	M	2,070	140	37%	258

Vehicles with a list price including any additional options over £40,000 pay an additional £310 supplement for the first five years after the end of the first licence.

From 1 September 2017, certain new vehicles will be type-approved using the World Harmonised Light Vehicle Test Procedure (WLTP), which is a new, more realistic test procedure for measuring fuel consumption and CO<sub>2</sub> emissions. From 1 September 2018 WLTP will fully replace the New European Drive Cycle (NEDC), which is the current test procedure. Due to more realistic test conditions, the fuel consumption and CO<sub>2</sub> emissions measured under the WLTP are in many cases higher compared to those measured under the NEDC. More information can be found by visiting [www.WLTPfacts.eu](http://www.WLTPfacts.eu)

## OPTIONAL FEATURES

	Basic price £	VAT (20%) £	List price £	RC F	RC F Plus Pack	RC F Carbon
TV Diff	2,916.67	583.33	3,500	-	o	●
Sunroof	833.33	166.67	1,000	-	o	-
Leather Pack	1,250.00	250.00	1,500	-	-	o

KEY ○ Optional    - Not Applicable    ● Standard



# PRICE LIST



## MODEL

	Transmission	Basic price £	VAT £	List price £	On the road £*
GS 300h Executive Edition	E-CVT	29,340.83	5,868.17	35,935	36,125
GS 300h Luxury	E-CVT	31,424.17	6,284.83	38,435	38,645
GS 300h F SPORT	E-CVT	35,382.50	7,076.50	43,185	43,395
GS 300h Premier	E-CVT	37,257.50	7,451.50	45,435	45,645
GS 300h Premier 19"	E-CVT	37,749.17	7,549.83	46,025	46,235
GS 450h F SPORT	E-CVT	43,395.00	8,679.00	52,800	53,050
GS 450h Premier	E-CVT	44,228.33	8,845.67	53,800	54,050
GS 450h Premier 19"	E-CVT	44,720.00	8,944.00	54,390	54,640

\* On the road price includes: Delivery at £700, Number Plates at £26 and First Registration Fee at £55.

## PERFORMANCE AND OWNERSHIP

Fuel consumption mpg / l/100km	Urban	Extra Urban	Combined	VED Band 18/19	VED Cost 18/19 Yr 1 £	VED Ongoing £	BIK rate 18/19	CO <sub>2</sub> g/km emissions
GS 300h Executive Edition	61.4/4.6	65.7/4.3	64.2/4.4	F	135	130	21%	104
GS 300h Luxury and Premier (18" wheel)	56.5/5.0	58.9/4.8	57.6/4.9	G	155	130	23%	113
GS 300h F SPORT and optional Premier (19" wheel)	56.5/5.0	57.6/4.9	56.5/5.0	G	155	130	24%	115
GS 450h Premier (18" wheel)	42.2/6.7	51.4/5.5	46.3/6.1	H	195	130	29%	141
GS 450h F SPORT and optional Premier (19" wheel)	40.9/6.9	49.6/5.7	45.6/6.2	H	195	130	30%	145

Vehicles with a list price including any additional options over £40,000 pay an additional £310 supplement for the first five years after the end of the first licence.

## PERSONAL CONTRACT PURCHASE

Representative example<sup>^</sup>

	300h Executive Edition
Monthly Payment	£349
Customer Deposit	£10,413
Total Deposit	£12,413
Term	42
Manufacturer List Price	£36,735
Cash Price including customer saving	£36,735
Hybrid Deposit Allowance	£1,500
Centre Contribution	£500
Deposit % (including FDA)	33.79%
Representative APR	5.9%*
Amount of Credit	£24,323
Guaranteed Future Value / Optional Final Payment	£13,882.50
Total Amount Payable	£40,605
Fixed Rate of Interest (per annum)	4.55%
Excess miles (over 8,000 miles pa)	12p

## OPTIONAL FEATURES

	Basic price £	VAT £	List price £	GS 300h Executive Edition	GS 300h Luxury	GS 300h F SPORT	GS 300h Premier	GS 450h F SPORT	GS 450h Premier
19" Alloy Wheels	491.67	98.33	590	-	-	-	o	-	o
Sunroof	920.83	184.17	1,105	-	o	o	o	o	o
Mark Levinson Sound System with 17 speakers	833.33	166.67	1,000	-	o	o	●	o	●
Protection Pack	208.33	41.67	250	o	o	o	o	o	o
Metallic/Mica paint*	508.33	101.67	610	o	o	o	o	o	o

\*Applies to the following colours: Azure Blue (8X1), Cadoxton Slate (1G0), Copper Brown (4X2), Deep Blue (8X5), F Sport White (083), Graphite Black (223), Mesa Red (3R1), Sonic Silver (1J2), Sonic Titanium (1J7) and Sonic White (085).

KEY ○ Optional - Not Applicable ● Standard

**TERMS & CONDITIONS** ^5.9% APR Representative, £1,500 Hybrid Deposit Allowance and £500 Centre Contribution only available on new retail orders of GS between 3rd April 2018 and 1st July 2018 and registered and financed through Lexus Financial Services by 30th September 2018 on a 42 month Lexus Connect (PCP) plan with 0%-35% deposit. Lexus Financial Services is a trading name of Toyota Financial Services (UK) PLC; registered office Great Burgh, Burgh Heath, Epsom, Surrey, KT18 5UZ. Authorised and regulated by the Financial Conduct Authority. Indemnities may be required. Finance subject to status to over 18s. Other finance offers are available but cannot be used in conjunction with this offer. Offer may be varied or withdrawn at any time. 8,000 miles per annum, excess miles over contracted charged at 12p per mile. Lexus Centres are independent of Lexus Financial Services. Participating Lexus Centres. Affordable finance through Lexus Connect (PCP). Terms and conditions apply.

# PRICE LIST



## MODEL

	Transmission	Basic price £	VAT £	List price £	On the road £*
GS F	Auto	58,770.00	11,754.00	71,250	73,375

\* On the road price includes: Delivery at £700, Number Plates at £26 and First Registration Fee at £55.

## PERFORMANCE AND OWNERSHIP

Fuel consumption mpg / l/100km	Urban	Extra Urban	Combined	VED Band 18/19	VED Cost 18/19 Yr 1 £	VED Ongoing £	BIK rate 18/19	CO <sub>2</sub> g/km emissions
GS F	17.0/16.6	34.9/8.1	25.2/11.2	M	2,070	140	37%	260

Vehicles with a list price including any additional options over £40,000 pay an additional £310 supplement for the first five years after the end of the first licence.

## OPTIONAL FEATURES

	Basic price £	VAT £	List price £	GS F
Sunroof	920.83	184.17	1,105	○
Mark Levinson Premium Sound system	833.33	166.67	1,000	○

KEY ○ Optional   ■ Not Applicable   ● Standard

# PRICE LIST



## MODEL

	Transmission	Basic price £	VAT £	List price £	On the road £*
LC 500	Auto	61,453.33	12,290.67	74,470	76,595
LC 500 Sport Pack	Auto	64,786.67	12,957.33	78,470	80,595
LC 500 Sport Plus Pack	Auto	69,203.33	13,840.67	83,770	85,895
LC 500 Limited Edition	Auto	74,286.67	14,857.33	89,870	91,995
LC 500h	Multi Stage Hybrid	63,015.83	12,603.17	76,345	76,595
LC 500h Sport Pack	Multi Stage Hybrid	66,349.17	13,269.83	80,345	80,595
LC 500h Sport Plus Pack	Multi Stage Hybrid	70,765.83	14,153.17	85,645	85,895
LC 500h Limited Edition	Multi Stage Hybrid	75,849.17	15,169.83	91,745	91,995

\* On the road price includes: Delivery at £700, Number Plates at £26 and First Registration Fee at £55.

## PERFORMANCE AND OWNERSHIP

Fuel consumption mpg / l/100km	Urban	Extra Urban	Combined	VED Band 18/19	VED Cost 18/19 Yr 1 £	VED Ongoing £	BIK rate 18/19	CO <sub>2</sub> g/km emissions
LC 500	16.2/17.4	35.3/8.0	24.6/11.5	M	2,070	140	37%	263
LC 500 Sport, Sport + & Limited Edition	16.1/17.6	34.4/8.2	24.4/11.6	M	2,070	140	37%	267
LC 500h	39.2/7.2	47.9/5.9	44.1/6.4	H	195	130	30%	145
LC 500h Sport, Sport + & Limited Edition	38.7/7.3	47.1/6.0	43.5/6.5	H	195	130	30%	148

Vehicles with a list price including any additional options over £40,000 pay an additional £310 supplement for the first five years after the end of the first licence.

## PERSONAL CONTRACT PURCHASE

	500h SPORT	500 SPORT
Monthly Payment	£799	£799
Customer Deposit	£22,632	£22,669
Total Deposit	£22,632	£22,669
Term	42	42
Manufacturer List Price	£81,270	£81,270
Cash Price including customer saving	£81,270	£81,270
Hybrid Deposit Allowance	£0	£0
Centre Contribution	£0	£0
Deposit % (including FDA)	27.85%	27.89%
Representative APR	5.9% <sup>^</sup>	5.9% <sup>^</sup>
Amount of Credit	£58,638	£58,601
Guaranteed Future Value / Optional Final Payment	£35,392.50	£35,347.50
Total Amount Payable	£90,784	£90,776
Fixed Rate of Interest (per annum)	4.64%	4.63%
Excess miles (over 8,000 miles pa)	21p	21p

Representative example<sup>^</sup>

## OPTIONAL FEATURES

	Basic price £	VAT £	List price £	LC	LC Limited Edition
Full Colour Head-up Display	82917	165.83	995	○	●
Mark Levinson Premium Sound system	833.33	166.67	1,000	○	●
Metallic Paint	562.50	112.50	675	○	●

KEY ○ Optional - Not Applicable ● Standard

**TERMS & CONDITIONS** <sup>^</sup>5.9% APR Representative only available on new retail orders of LC between 3rd April 2018 and 1st July 2018 and registered and financed through Lexus Financial Services by 30th September 2018 on a 42 month Lexus Connect (PCP) plan with 0%-35% deposit. Lexus Financial Services is a trading name of Toyota Financial Services (UK) PLC; registered office Great Burgh, Burgh Heath, Epsom, Surrey, KT18 5UZ. Authorised and regulated by the Financial Conduct Authority. Indemnities may be required. Finance subject to status to over 18s. Other finance offers are available but cannot be used in conjunction with this offer. Offer may be varied or withdrawn at any time. 8,000 miles per annum, excess miles over contracted charged at 21p per mile. Lexus Centres are independent of Lexus Financial Services. Participating Lexus Centres. Affordable finance through Lexus Connect (PCP). Terms and conditions apply.

# PRICE LIST



## MODEL

	Transmission	Basic price £	VAT £	List price £	On the road £*
LS 500h	RWD Multi Stage Hybrid	59,682.50	11,936.50	72,345	72,595
LS 500h Luxury	RWD Multi Stage Hybrid	65,849.17	13,169.83	79,745	79,995
LS 500h Luxury AWD	AWD Multi Stage Hybrid	67,757.50	13,551.50	82,035	82,595
LS 500h F SPORT	RWD Multi Stage Hybrid	65,849.17	13,169.83	79,745	79,995
LS 500h Premier	AWD Multi Stage Hybrid	80,590.83	16,118.17	97,435	97,995
LS 500h Premier (Pleat)	AWD Multi Stage Hybrid	86,924.17	17,384.83	105,035	105,595

\* On the road price includes: Delivery at £700, Number Plates at £26 and First Registration Fee at £55.

## PERFORMANCE AND OWNERSHIP

Fuel consumption mpg / l/100km	Urban	Extra Urban	Combined	VED Band 18/19	VED Cost 18/19 Yr 1 £	VED Ongoing £	BIK rate 18/19	CO <sub>2</sub> g/km emissions
LS 500h RWD	35.8/7.9	46.3/6.1	43.5/6.5	H	195	130	30%	147
LS 500h AWD	34.0/8.3	42.2/6.7	39.8/7.1	I	505	130	33%	161

Vehicles with a list price including any additional options over £40,000 pay an additional £310 supplement for the first five years after the end of the first licence.

## PERSONAL CONTRACT PURCHASE

	Representative example <sup>^</sup>	
	500h Luxury 500h SPORT	500h Premier 500 SPORT
Monthly Payment	£799	£999
Customer Deposit	£21,664	£27,062
Total Deposit	£21,664	£27,062
Term	42	42
Manufacturer List Price	£80,670	£98,670
Cash Price including customer saving	£80,670	£98,670
Hybrid Deposit Allowance	£0	£0
Centre Contribution	£0	£0
Deposit % (including FDA)	26.86%	27.43%
Representative APR	5.9% <sup>^</sup>	5.9% <sup>^</sup>
Amount of Credit	£59,006	£71,609
Guaranteed Future Value / Optional Final Payment	£35,842.50	£42,165
Total Amount Payable	£90,266	£110,186
Fixed Rate of Interest (per annum)	4.65%	4.59%
Excess miles (over 8,000 miles pa)	21p	21p

## OPTIONAL FEATURES

	Basic price £	VAT £	List price £	LS 500h	Luxury	F SPORT	Premier
L - Aniline pack <sup>1</sup>	1162.50	232.50	1395	-	-	-	o
Kirikio & pleat <sup>2</sup>	6333.33	1266.67	7600	-	-	-	o
Metallic Paint	562.50	112.50	675	o	o	o	o

<sup>1</sup> High quality leather in the choice of 2 colours

<sup>2</sup> Kirikio hand cut glass insert with hand pleated fabric door card

KEY o Optional - Not Applicable ● Standard

## TERMS & CONDITIONS

### THREE-YEAR COMPREHENSIVE WARRANTY

Any defect that is attributable to a manufacturing or an assembly defect under normal use is covered by your warranty. This provision applies for a period of three years or 60,000 miles, whichever comes first, with no mileage limit for the first year. In the event of a breakdown, the cost of recovering it to the nearest Lexus Centre is also covered if that breakdown is the result of a warrantable defect.

### FIVE-YEAR HYBRID COMPONENT WARRANTY

For Hybrid models, certain components within the Hybrid drivetrain system have a five-year or 60,000 miles warranty, whichever comes first. For more information please contact your local Lexus Centre.

### THREE-YEAR SURFACE RUST AND PAINTWORK WARRANTY

The warranty offers three years of cover for surface rust and paint defects appearing on any of the painted body panels due to a fault in material or workmanship. There is no mileage restriction on this.

### 12-YEAR CORROSION WARRANTY

A 12-year unlimited mileage warranty covers the vehicle against rust perforation through any sheet metal body panel (subject to certain exclusions specified in the warranty booklet) occurring as a result of a manufacturing or assembly defect in the vehicle. The warranty booklet supplied with each new vehicle gives full details. This warranty is also transferable to subsequent owners.

### QUOTED MPG FIGURES

All mpg and CO<sub>2</sub> figures quoted are sourced from official EU-regulated tests. These are provided for comparability purposes and may not reflect your actual driving experience. Fuel consumption and CO<sub>2</sub>

emissions vary significantly depending on driving style, conditions, vehicle weight and speed. In order to allow consumers to compare and make an informed choice between one vehicle and another, there is a European Commission standard (93/116/EC and 692/2008) to measure fuel consumption. This common standard must be adhered to by all manufacturers selling motor vehicles in the EU, and is the basis for the fuel consumption figures published by each manufacturer. For information on how the test is performed please visit: [www.dft.gov.uk/vca/fcb/faqs-fuel-consumption.asp](http://www.dft.gov.uk/vca/fcb/faqs-fuel-consumption.asp)

\* 'On the road' price comprises list price, 700 delivery charge, 26 number plate allowance (all inclusive of VAT) plus 12 months Vehicle Excise Duty (variable, depending on model) and 55 Vehicle First Registration Fee. \*\* The service plans exclude cambelt/timing chain changes.

<sup>^</sup>5.9% APR Representative only available on new retail orders of LS between 3rd April 2018 and 1st July 2018 and registered and financed through Lexus Financial Services by 30th September 2018 on a 42 month Lexus Connect (PCP) plan with 0%-35% deposit.

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