

MODEL

	Transmission	Basic price £	VAT £	List price £	On the road £*
LS 500h	2WD E-CVT	59,682.50	11,936.50	72,345.00	72,595.00
LS 500h Luxury	2WD E-CVT	65,849.17	13,169.83	79,745.00	79,995.00
LS 500h Luxury AWD	4WD E-CVT	67,757.50	13,551.50	82,035.00	82,595.00
LS 500h F SPORT	2WD E-CVT	65,849.17	13,169.83	79,745.00	79,995.00
LS 500h Premier	4WD E-CVT	80,590.83	16,118.17	97,435.00	97,995.00
LS 500h Premier (Pleat)	4WD E-CVT	86,924.17	17,384.83	105,035.00	105,595.00

* On the road price includes: Delivery at £700, Number Plates at £26 and First Registration Fee at £55.

PERFORMANCE AND OWNERSHIP

Fuel consumption mpg / l/100km	Urban	Extra Urban	Combined	VED Band 18/19	VED Cost 18/19 Yr 1 £	VED Ongoing £	BIK rate 18/19	CO ₂ g/km emissions
LS 500h RWD	35.8/7.9	46.3/6.1	43.5/6.5	H	195	130	30%	147
LS 500h AWD	34.0/8.3	42.2/6.7	39.8/7.1	I	505	130	33%	161

Vehicles with a list price including any additional options over £40,000 pay an additional £310 supplement for the first five years after the end of the first licence.

All LS variants are now type-approved using the World Harmonised Light Vehicle Test Procedure (WLTP). From 1 September 2018 WLTP will fully replace the New European Drive Cycle (NEDC), which is the current test procedure from which fuel consumption and CO₂ figures are currently derived. Due to more realistic test conditions, the fuel consumption and CO₂ emissions measured under WLTP are in many cases higher compared to those measured under NEDC. More information can be found by visiting www.WLTPfacts.eu

PERSONAL CONTRACT PURCHASE

	Representative example [^]	
	500h Luxury	500h Premier
Monthly Payment	£999	£999
Customer Deposit	£21,701	£27,117
Total Deposit	£21,701	£27,117
Term	42	42
Manufacturer On the Road Price (including metallic paint)	£80,670	£98,670
Cash Price including customer saving	£80,670	£98,670
Hybrid Deposit Allowance	£0	£0
Deposit % (including FDA)	26.9%	27.5%
Representative APR	5.9% [^]	5.9% [^]
Amount of Credit	£59,835	£71,554
Guaranteed Future Value / Optional Final Payment	£35,797.50	£42,097.50
Total Amount Payable	£90,258	£110,173
Fixed Rate of Interest (per annum)	4.65%	4.59%
Excess miles (over 8,000 miles pa)	21p	21p

OPTIONAL FEATURES

	Basic price £	VAT £	List price £	LS 500h	Luxury	F SPORT	Premier
L - Aniline pack ¹	1162.50	232.50	1395.00	-	-	-	o
Kirikio & pleat ²	6333.33	1266.67	7600.00	-	-	-	o
Metallic Paint	562.50	112.50	675.00	o	o	o	o

¹ High quality leather in the choice of 2 colours

² Kirikio hand cut glass insert with hand pleated fabric door card

KEY o Optional - Not Applicable ● Standard

TERMS & CONDITIONS [^]5.9% APR Representative only available on new retail orders of LS between 1st October 2018 and 20th December 2018 and registered and financed through Lexus Financial Services by 31st March 2019 on a 42 month Lexus Connect (PCP) plan with 0%-35% deposit.

Lexus Financial Services is a trading name of Toyota Financial Services (UK) PLC; registered office Great Burgh, Burgh Heath, Epsom, Surrey, KT18 5UZ. Authorised and regulated by the Financial Conduct Authority. Indemnities may be required. Finance subject to status to over 18s. Other finance offers are available but cannot be used in conjunction with this offer. Offer may be varied or withdrawn at any time. 8,000 miles per annum, excess miles over contracted charged at 21p per mile. Lexus Centres are independent of Lexus Financial Services. Participating Lexus Centres. Affordable finance through Lexus Connect (PCP). Terms and conditions apply.