

PRICE LIST

2018 CT



MODEL

	Transmission	Basic price £	VAT £	List price £ [#]	On the road £ [*]
CT 200h SE	E-CVT	18,853.33	3,770.67	23,350.00	23,520.00
CT 200h SE 'Plus Pack' ¹	E-CVT	20,086.67	4,017.33	24,830.00	25,020.00
CT 200h Luxury	E-CVT	20,920.00	4,184.00	25,830.00	26,020.00
CT 200h Luxury 16" wheels	E-CVT	20,936.67	4,187.33	25,850.00	26,020.00
CT 200h F SPORT	E-CVT	21,753.33	4,350.67	26,830.00	27,020.00
CT 200h Premier	E-CVT	24,670.00	4,934.00	30,330.00	30,520.00
CT 200h Premier 16" wheels	E-CVT	24,686.67	4,937.33	30,350.00	30,520.00

[#]Vehicles with a list price including any additional options over £40,000 pay an additional £310 supplement for the first five years after the end of the first licence. List Price includes Basic Price, VAT, Delivery, Number Plates, Paint and Factory Options ^{*} On the road price includes: Delivery at £700, Number Plates at £26 and First Registration Fee at £55.

PERFORMANCE AND OWNERSHIP

Fuel consumption mpg / l/100km	Urban	Extra Urban	Combined	VED Band 18/19	VED Cost 18/19 Yr 1 £	VED Ongoing £	BIK rate 18/19	CO ₂ g/km emissions
CT 200h SE Plus Pack - Premier	60.1 (4.7)	68.9 (4.1)	64.2 (4.4)	F	135	130	21%	101
CT 200h SE & optional 16" wheels	62.8 (4.5)	72.4 (3.9)	67.3 (4.2)	E	115	130	20%	97

Vehicles with a list price including any additional options over £40,000 pay an additional £310 supplement for the first five years after the end of the first licence. All CT variants are now type-approved using the World Harmonised Light Vehicle Test Procedure (WLTP). From 1 September 2018 WLTP will fully replace the New European Drive Cycle (NEDC), which is the current test procedure from which fuel consumption and CO₂ figures are currently derived. Due to more realistic test conditions, the fuel consumption and CO₂ emissions measured under WLTP are in many cases higher compared to those measured under NEDC. More information can be found by visiting www.WLTPacts.eu

PERSONAL CONTRACT PURCHASE

	Representative example [*]	
	200h Luxury	200h F SPORT
Monthly Payment	£259	£269
Customer Deposit	£5,580	£5,645
Total Deposit	£7,580	£7,645
Term	42	42
Manufacturer On the Road Price (including metallic paint)	£26,630	£27,630
Cash Price including customer saving	£26,630	£27,630
Hybrid Deposit Allowance	£2,000	£2,000
Deposit % (including FDA)	28.5%	27.7%
Representative APR	3.9% [*]	3.9%
Amount of Credit	£19,050	£19,985
Guaranteed Future Value / Optional Final Payment	£10,417.50	£11,047.50
Total Amount Payable	£28,617	£29,722
Fixed Rate of Interest (per annum)	2.98%	2.99%
Excess miles (over 8,000 miles pa)	9p	9p

OPTIONAL FEATURES

	Basic price £	VAT £	List price £	CT 200h SE	CT 200h Luxury	CT 200h F SPORT	CT 200h Premier
F SPORT 'Premier' Pack ²	3,541.67	708.33	4,250.00	-	-	o	-
Plus Pack ¹	1,250.00	250.00	1,500.00	o	-	-	-
LED	554.17	110.83	1,501.00				
Lexus Navigation	829.17	165.83	995.00	o	●	●	-
Lexus Premium Navigation (Upgrade from Lexus Navigation)	625.00	125.00	750.00	-	o	o	●
Leather	829.17	165.83	995.00	-	o	-	●
F SPORT Leather	1,375.00	275.00	1,650.00	-	-	o	-
Sunroof	625.00	125.00	750.00	-	o	o	o
Convenience Pack ³	495.83	99.17	595.00	-	-	o	●
16" Wheels	0.00	0.00	0.00	-	o	-	o
Sport Pack	791.67	158.33	950.00	-	o	o	o
Protection Pack	291.67	58.33	350.00	o	o	o	o
Black/Sonic Titanium Roof	216.67	43.33	260.00	-	o	o	o
Metallic Paint	508.33	101.67	610.00	o	o	o	o
Black/Sonic Titanium Roof & Metallic Paint	725.00	145.00	870.00	-	o	o	o

¹Comprising of: Rear parking Sensors, 17" Wheels, Lexus Safety System + and Lexus Navigation. This will cause a £20 VED increase due to the CO₂ of the 17" wheel being 94g/km. ²Comprising of: Electric Leather Seats, 10.3" Premium Navigation, Mark Levinson sound system, LED Headlights & Convenience Pack, Naguri-style aluminium inlays ³Comprising of: Front parking sensors & smart entry ^{*}Only available with F SPORT with Convenience Pack ^{**}Only available with F SPORT 'Premier Pack' [^]Only available with Leather & Premium Navigation

KEY ○ Optional - Not Applicable ● Standard

TERMS & CONDITIONS [^]3.9% APR Representative and £2,000 Hybrid Deposit Allowance only available on new retail orders of CT between 1st October 2018 and 20th December 2018 and registered and financed through Lexus Financial Services by 31st March 2019 on a 42 month Lexus Connect (PCP) plan with 0%-35% deposit.

Lexus Financial Services is a trading name of Toyota Financial Services (UK) PLC; registered office Great Burgh, Burgh Heath, Epsom, Surrey, KT18 5UZ. Authorised and regulated by the Financial Conduct Authority. Indemnities may be required. Finance subject to status to over 18s. Other finance offers are available but cannot be used in conjunction with this offer. Offer may be varied or withdrawn at any time. 8,000 miles per annum, excess miles over contracted charged at 9p per mile. Lexus Centres are independent of Lexus Financial Services. Participating Lexus Centres. Affordable finance through Lexus Connect (PCP). Terms and conditions apply.

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CT 200h	E-CVT	20,195.00	4,039.00	24,960.00	25,150.00
CT 200h CT Premium Pack 16" wheels	E-CVT	21,045.00	4,209.00	25,980.00	26,150.00
CT 200h F SPORT	E-CVT	21,861.67	4,372.33	26,960.00	27,150.00
CT 200h Takumi	E-CVT	25,278.33	5,055.67	31,060.00	31,250.00
CT 200h Takumi 16" wheels	E-CVT	25,295.00	5,059.00	31,080.00	31,250.00

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OPTIONAL FEATURES

	Basic price £	VAT £	List price £	CT 200h CT	CT 200h F SPORT	CT 200h Takumi
Takumi Pack	4,041.67	808.33	4,850.00	-	o	-
Sport Pack	416.67	83.33	500.00	o ⁶	-	-
Premium Pack	833.33	166.67	1,000.00	o	-	-
Tech Pack (LED headlamps, 10.3" Premium Navigation)	625.00	125.00	750.00	o ⁵	o ⁴	●
Leather	829.17	165.83	995.00	o ¹	-	●
F SPORT Leather Pack	833.33	166.67	1,000.00	-	o ³	-
Sunroof	625.00	125.00	750.00	o ²	o ⁷	●
Convenience Pack	416.67	83.33	500.00	-	o	●
Accessory Protection Pack	291.67	58.33	350.00	o	o	o
Black/Sonic Titanium Roof	216.67	43.33	260.00	-	o	o
Metallic Paint (Sonic White, Sonic Titanium, Azure Blue)	683.33	136.67	820.00	o	o	o
Metallic Paint (Others)	475.00	95.00	570.00	o	o	o
Black/Sonic Titanium Roof (on top of Metallic)	216.67	43.33	260.00	o	o	o

¹ Available only with Premium Pack ² Available only with Premium Pack and Leather Option ³ Available only with Tech Pack ⁴ Requires Conv. Pack ⁵ Requires Premium Pack ⁶ Not available with Premium Pack or Tech Pack ⁷ Only with and included in Takumi Pack

KEY ○ Optional - Not Applicable ● Standard