



Motorists Invited to Clean Up on New Car Costs with Lexus and Toyota Scrappage Schemes

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Trading up to a brand new car is a big financial step, but Lexus and Toyota are making it easier for owners of older vehicles to snap up a showroom-fresh model, offering generous discounts through their vehicle scrappage schemes.

Savings of up to £4,000 are available this summer, covering most models from both brands. The Lexus line-up includes the popular CT hatchback, ES saloon and the UX, NX and RX top-selling SUVs.

For Toyota, the choice extends from the Aygo city car through to the all-terrain Land Cruiser SUV and Hilux pick-up.

Customers have been enthusiastic in taking the opportunities offered by successive scrappage schemes, which have yielded almost 18,000 new Lexus and Toyota vehicles sales so far. This sees older, more polluting cars replaced with cleaner more efficient models, in particular Lexus and Toyota's market-leading self-charging hybrids. The new cars also feature more advanced safety systems and typically contain more parts that can be recycled or re-used.

The scrappage savings cannot be combined with any other special offer, but customers can access the same APR rates on Personal Contract Purchase (PCP) agreements. For Lexus, even before the scrappage saving, the self-charging hybrid CT range is available from just £26,275, with 2.9 per cent APR.

The Toyota rates currently include zero per cent APR for certain Aygo, Yaris, Corolla, C-HR, RAV4 and GR Supra models.

For Lexus, the choice of models and savings available are shown below. The saving is offered on the recommended retail on-the-road price (including VAT).

MODEL	SAVING
CT hatchback	£3,500
UX compact SUV	£3,500

ES saloon	£4,000
NX mid-size SUV	£4,000
RX large SUV (five seats)	£4,000
RX L large SUV (seven seats)	£4,000

These are the qualifying Toyota model ranges in the scrappage scheme. Some specific model variants and forthcoming new models, including the new Yaris and GR Yaris, are not eligible.

MODEL	SAVING
Aygo	£2,000
Yaris (petrol)	£2,500
Yaris (hybrid)	£1,500
Corolla (hybrid)	£2,000
C-HR (hybrid)	£2,000
RAV4 (hybrid)	£2,000
Prius/Prius Plug-in (hybrid)	£2,000
Camry (hybrid)	£2,000
GT86	£2,000
Land Cruiser	£2,000
GR Supra	£4,000
Hilux	£4,000
Proace	£3,000
Proace Verso	£3,000

Customers can use any passenger or commercial vehicle in the schemes, manufactured on or

before 30 September 2012. They must be the registered keeper of the vehicle for a minimum of six months before the order date of the new Lexus or Toyota. The new vehicle must be registered in the same name.

The schemes are available until 30 September 2020, and new vehicles must be registered by 31 December 2020. The schemes are available through franchised Lexus and Toyota dealers only and may not be used in conjunction with other Lexus or Toyota offers. Full terms and conditions for the Toyota scheme are available [here](#) and for the Lexus scheme [here](#).

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